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BEFORE THE MISSOURI GAMING COMMISSION

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5

Meeting

6

September 27, 2017

10:00 a.m.

7

3417 Knipp Drive

Jefferson City, Missouri

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9

10

BEFORE:

Herbert M. Kohn, Chairman

Brian Jamison, Vice Chairman

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Thomas Neer, Commissioner

Richard F. Lombardo, Commissioner

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Daniel P. Finney, III

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Reported by:

Patricia A. Stewart, CCR 401

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AGENDA

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- II. Consideration of Minutes 3:20
 - A. August 30, 2017
- III. Consideration of Hearing Officer Recommendations
 - B. Jennifer Fuchs
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 - C. Phung Pham
 - 1. Resolution No. 17-047 11:19
 - D. Benjamin Hubbs
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- IV. Consideration of Disciplinary Action
 - E. Bally Technologies
 - 1. DC-17-11917:13
 - F. Landry Holdings, LLC d/b/a
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- V. Consideration of Omnibus Petition for Approval of Transfer of Interest and Change in Control
 - G. Resolution No. 17-049 34:18
- VI. Consideration of Licensure for Key Business Entities
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- VII. Consideration of Licensure of Certain Key Person Applicants
 - I. Resolution No. 17-051 60:2
- VIII. Motion for Closed Meeting under Sections 313.847 and 313.945, RSMo., Investigatory, Proprietary and Application Records and 610.021(1), RSMo, Legal Actions, (3) & (13) Personnel and (14) Records Protected from Disclosure by Law 64:1

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1 (Start time: 10:00 a.m.)

2 P R O C E E D I N G S

3 CHAIRMAN KOHN: Good morning everybody.

4 We're ready to call the meeting of the

5 Missouri Gaming Commission of September 27, 2017 to

6 order.

7 Angie, please call the roll.

8 MS. FRANKS: Commissioner Lombardo.

9 COMMISSIONER LOMBARDO: Present.

10 MS. FRANKS: Commissioner Finney.

11 COMMISSIONER FINNEY: Present.

12 MS. FRANKS: Commissioner Neer.

13 COMMISSIONER NEER: Present.

14 MS. FRANKS: Commissioner Jamison.

15 COMMISSIONER JAMISON: Present.

16 MS. FRANKS: Chairman Kohn.

17 CHAIRMAN KOHN: Present.

18 We have a quorum. We're ready to begin the

19 meeting.

20 First on business, Consideration of Minutes

21 from our August 30, 2017 meeting. Is there a motion to

22 approve those minutes?

23 COMMISSIONER JAMISON: So moved.

24 COMMISSIONER NEER: Second.

25 CHAIRMAN KOHN: Angie, please call the roll.

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1 MS. FRANKS: Commissioner Lombardo.

2 COMMISSIONER LOMBARDO: Approve.

3 MS. FRANKS: Commissioner Finney.

4 COMMISSIONER FINNEY: Approve.

5 MS. FRANKS: Commissioner Neer.

6 COMMISSIONER NEER: Approve.

7 MS. FRANKS: Commissioner Jamison.

8 COMMISSIONER JAMISON: Approve.

9 MS. FRANKS: Chairman Kohn.

10 CHAIRMAN KOHN: Approve.

11 MS. FRANKS: By your vote you've adopted the
12 minutes of the August 30th, 2017 meeting.

13 CHAIRMAN KOHN: Thank you.

14 I want to welcome everybody to the meeting.
15 We have a fairly full agenda. We'll move through it as
16 quickly as we can. We are ready to begin, and we're
17 ready to welcome back after two missed meetings our
18 Executive Director, Mr. Seibert. You're on.

19 EXECUTIVE DIRECTOR SEIBERT: Thank you. I
20 appreciate it.

21 Mr. Chairman, the first order of business is
22 Consideration of Hearing Officer Recommendations, and
23 Mr. Charles Steib will present.

24 CHAIRMAN KOHN: Mr. Steib, it wouldn't be a
25 meeting if you weren't here.

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1 MR. STEIB: Good morning. May it please the
2 Commission.

3 This first item is regarding Jennifer Fuchs.
4 This is a case of a person on the disassociated persons
5 list who was found on the casino floor.

6 To refresh the recollection of the
7 Commissioners, in these voluntary situations where
8 someone wishes to be placed on the disassociated persons
9 list, they fill out an application for statewide self-
10 exclusion.

11 That application at Section 2, paragraph 7
12 states, the consequences of you violating this agreement
13 are criminal trespass charges and denial of any winnings
14 resulting from gambling while on the list of
15 disassociated persons.

16 Further, at Section 4 the form states, I
17 acknowledge that I am hereby banned and forbidden from
18 entering the premises of any Missouri excursion gambling
19 boat and that if I am found anywhere on the premises of
20 a Missouri casino, I will be immediately ejected, will
21 be arrested and prosecuted for criminal trespass
22 pursuant to 11 CSR 45-17.

23 I hereby certify the information that I have
24 provided is true and accurate, and I'm not presently
25 under the influence of alcoholic beverages, controlled

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1 substances or prescription medication which would
2 prevent me from making an informed decision. I further
3 certify that I have read and understand and agree to
4 11 CSR 45-17.

5 Ms. Fuchs was a Licensee II employee of the
6 casino. She executed a document, the disassociated
7 persons list, which stated that she would be banned from
8 casinos for the rest of her life and she would be
9 arrested for trespassing.

10 She was employed by the Lumiere Place Casino
11 on June 10th, 2016. On June 10th, 2016 she was found on
12 the River City Casino gaming floor. She approached the
13 window and also Pit No. 2.

14 Based upon the sworn testimony and the
15 evidence adduced it is the hearing officer's
16 recommendation and order that Ms. Fuchs did not meet her
17 burden of proof that she should not be disciplined and,
18 therefore, her Level II license should be revoked.

19 CHAIRMAN KOHN: Are there any questions of
20 Mr. Steib?

21 COMMISSIONER JAMISON: No, sir.

22 COMMISSIONER LOMBARDO: Mr. Steib, was she on
23 the disassociated persons list before she took the job
24 at the casino or did she end up on the list after she
25 took the job at the casino?

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1 I'm not sure how important that is, but it
2 has to do with kind of a larger issue that I'm concerned
3 about.

4 MR. STEIB: I don't know that that was
5 introduced into evidence, and I don't know the answer to
6 that, although I think it matters not. If she's on the
7 list and she appears on the casino floor, she's violated
8 the agreement.

9 But I think that perhaps Ms. Kerr has the
10 actual list and she can give you that date.

11 MS. KERR: Yes. The DAP Information Sheet,
12 which I think was an exhibit in the hearing, she applied
13 in 2007 to be on the DAP list. She had not been
14 rescinded. And she started work at Lumiere it looks
15 like in 2010.

16 COMMISSIONER LOMBARDO: Okay. I was just
17 wondering because my understanding is we have somewhere
18 in the order of about 70 people currently working in
19 casinos that are on the DAP list, and I'm wondering if
20 they're taking the jobs when they're on the DAP list or
21 they're getting the jobs and then going on the DAP list.

22 MS. KERR: I don't know. I'd have to check
23 the dates on each of those.

24 COMMISSIONER LOMBARDO: Okay. Thank you.

25 MR. STEIB: The list itself does provide a

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1 section for a, quote, exclusion for employment. So if
2 someone is employed, they're permitted -- obviously in
3 their job they can go on the casino floor.

4 So there's a specific section in the
5 application to be placed on the list where someone can
6 say I'm an employee and I want to go on to the floor for
7 employment purposes, and if that's the case, if that's
8 their sole purpose for going on the floor, obviously
9 they have not violated the agreement.

10 Most of these cases are situations where the
11 person is on the list and is not going on the floor for
12 employment purposes.

13 CHAIRMAN KOHN: Mr. Steib, in the testimony
14 before you, which I don't have in front of me right now,
15 but in reading it there was some discussion about a
16 letter.

17 She claimed that there was some unethical
18 conduct being alleged, and she said there was -- in the
19 last page of the letter, there was a reference deleted
20 to -- having to do with her claim of somebody acting in
21 an unethical way. Do you know what that is?

22 MR. STEIB: She brought that up during the
23 hearing, and her complaint was that during the
24 investigation some other people had been contacted
25 regarding her being on the floor, et cetera. It was not

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1 really relevant to the hearing or to this situation, the
2 issues involved.

3 CHAIRMAN KOHN: So what was deleted?

4 MR. STEIB: Pardon me?

5 CHAIRMAN KOHN: What was deleted?

6 COMMISSIONER JAMISON: I think it was my
7 understanding -- and correct me if I'm wrong -- but that
8 we cited some previous cases.

9 MS. KERR: Yes.

10 COMMISSIONER JAMISON: Like we receive
11 previous disciplines at the end of our disciplinary.
12 She received a page like that that showed similar
13 disciplines for other licensees, and those other
14 licensees' names were on that sheet, and she thought it
15 was unethical that we gave her that information.

16 Would that be her objection?

17 MS. KERR: I think so.

18 Our Exhibit 3 is the Gaming Report, and at
19 the end of the Gaming Report we have a list of similar
20 cases and she was upset -- my understanding is that she
21 was upset about that.

22 CHAIRMAN KOHN: So was she upset because if
23 we do that, then her name might be listed on another
24 case? Is that her rationale?

25 MS. KERR: She was upset that one of her

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1 friends was on -- was listed and that she didn't know
2 about it until she --

3 COMMISSIONER JAMISON: She didn't know he'd
4 been disciplined. She thought he just left
5 employment --

6 MS. KERR: Right.

7 COMMISSIONER JAMISON: -- is what I remember
8 in the testimony.

9 MS. KERR: Right. I don't know that she was
10 necessarily upset that her name was going to be on there
11 or not.

12 CHAIRMAN KOHN: Any other questions of
13 Mr. Steib?

14 COMMISSIONER LOMBARDO: Well -- Carolyn also.

15 MS. KERR: Sure.

16 COMMISSIONER LOMBARDO: But the fact that
17 these other people had been disciplined is public
18 record. Right?

19 MS. KERR: Yes.

20 COMMISSIONER LOMBARDO: Okay.

21 CHAIRMAN KOHN: Is Ms. Fuchs here or her
22 representative?

23 Okay. Any other questions?

24 Is there a motion with regard to
25 Resolution 17-046?

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1 COMMISSIONER NEER: Motion to approve.

2 COMMISSIONER LOMBARDO: Second.

3 CHAIRMAN KOHN: Discussion on the motion?

4 Angie.

5 MS. FRANKS: Commissioner Lombardo.

6 COMMISSIONER LOMBARDO: Approve.

7 MS. FRANKS: Commissioner Finney.

8 COMMISSIONER FINNEY: Approve.

9 MS. FRANKS: Commissioner Neer.

10 COMMISSIONER NEER: Approve.

11 MS. FRANKS: Commissioner Jamison.

12 COMMISSIONER JAMISON: Approve.

13 MS. FRANKS: Chairman Kohn.

14 CHAIRMAN KOHN: Approve.

15 MS. FRANKS: By your vote you've adopted

16 Resolution No. 17-046.

17 CHAIRMAN KOHN: Mr. Steib.

18 MR. STEIB: Thank you.

19 The next matter is concerning Phung Pham.

20 Mr. Pham -- this again is a disassociated persons list

21 issue in question.

22 On January 4th, 2011 Mr. Pham, who holds a

23 Level II occupational license, executed a disassociated

24 persons list application, in which it states pursuant to

25 Exhibit 6 that he would be banned from Missouri casinos

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1 for the rest of his life.

2 Exhibit 6 in that hearing contains the
3 statement, have you read 11 CSR 45-17, voluntary
4 exclusions, to which the licensee replied in the
5 affirmative.

6 Exhibit 6 also set out the consequences of
7 you being on the disassociated persons list and
8 appearing on a casino floor as I've related to the
9 Commission previously.

10 Mr. Pham on June 9th, 2016 was employed at
11 River City Casino, holding a Level II occupational
12 license. On June 9th, 2016 Mr. Pham was found on the
13 floor at the Hollywood Casino, and at that point he
14 understood pursuant to the testimony that he was on the
15 disassociated persons list and could not be on the
16 casino grounds.

17 Subsequent to this time, some 68 days
18 subsequent to this, Mr. Pham applied to be removed from
19 the disassociated persons list; however, at the time
20 that he was found on the casino floor, June 9th, 2016,
21 he was still on the disassociated persons list and in
22 violation of his agreement.

23 Based upon the sworn testimony and the
24 evidence adduced it is the hearing officer's
25 recommendation that Mr. Pham did not meet his burden of

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1 proof that he should not be disciplined and hence his
2 occupational license should be revoked.

3 CHAIRMAN KOHN: Questions of Mr. Steib on
4 this matter?

5 Is Mr. Pham here or an attorney, a
6 representative for him?

7 Okay. If there are no other questions, is
8 there a motion with respect to Resolution 17-047?

9 COMMISSIONER LOMBARDO: Motion to approve.

10 COMMISSIONER JAMISON: Second.

11 CHAIRMAN KOHN: Discussion on the motion?
12 Angie.

13 MS. FRANKS: Commissioner Lombardo.

14 COMMISSIONER LOMBARDO: Approve.

15 MS. FRANKS: Commissioner Finney.

16 COMMISSIONER FINNEY: Approve.

17 MS. FRANKS: Commissioner Neer.

18 COMMISSIONER NEER: Approve.

19 MS. FRANKS: Commissioner Jamison.

20 COMMISSIONER JAMISON: Approve.

21 MS. FRANKS: Chairman Kohn.

22 CHAIRMAN KOHN: Approve.

23 MS. FRANKS: By your vote you've adopted
24 Resolution No. 17-047.

25 CHAIRMAN KOHN: Mr. Steib.

1 MR. STEIB: The next item on the agenda is
2 that of Mr. Benjamin Hubbs. This is a matter in which
3 an applicant for a license failed to divulge certain
4 information.

5 The application for these licenses, a
6 Level II license, asks, quote, have you ever been
7 arrested, detained, charged, indicted, convicted, pled
8 guilty or nolo contendere or forfeited bail for any crime
9 or offense, and under Federal, State local, including
10 findings of pleas and suspended imposition.

11 This question is meant to address whether
12 there has been not only any judiciary contact but any
13 constabulary contact with the applicant and the
14 authorities.

15 Mr. Hubbs, when he filled out the
16 application, admitted in Question 14B that he had
17 been -- there had been two charges for possession of a
18 controlled substance and a charge of peace disturbance.

19 However, in the investigation it found that
20 Mr. Hubbs had also been arrested and detained for
21 robbery, felony and theft of less than \$500.

22 Mr. Hubbs' response under sworn testimony
23 pursuant to the transcript was this felony arrest and
24 misdemeanor, quote, simply happened to slip my mind, end
25 quote. I find that not very plausible, nor credible.

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1 Based upon the sworn testimony and the
2 evidence that Mr. Hubbs did not divulge, although he was
3 asked three times about these contacts, he did not
4 divulge that. Based upon the sworn testimony and the
5 evidence Mr. Hubbs did not meet his burden of proof that
6 he should not be disciplined and hence he should be
7 denied a license for a Level II.

8 CHAIRMAN KOHN: Any questions of Mr. Steib?

9 COMMISSIONER JAMISON: Can you clarify for
10 me. I've tried to -- was the arrest date on these
11 offenses 2010, the offenses that were failed to be
12 disclosed?

13 MR. STEIB: You're asking for the arrest date
14 for the felony and the misdemeanor charges?

15 COMMISSIONER JAMISON: Correct, the ones that
16 he failed to disclose.

17 MR. STEIB: Right.

18 I do not have those before me.

19 MS. KERR: It looks --

20 CHAIRMAN KOHN: Carolyn, do you have that?

21 COMMISSIONER JAMISON: Maybe 2013.

22 MS. KERR: Well, it looks like '13. Yeah, it
23 looks like 2013.

24 COMMISSIONER JAMISON: Okay. So they were
25 recent arrests?

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1 MS. KERR: Right.

2 COMMISSIONER JAMISON: Okay. That's all I
3 needed.

4 CHAIRMAN KOHN: Any other questions?

5 If not, is there a motion with respect to
6 Resolution 17-048?

7 EXECUTIVE DIRECTOR SEIBERT: Do you want to
8 check and see if Mr. Hubbs is here?

9 CHAIRMAN KOHN: I forgot.

10 Is Mr. Hubbs here or a representative or
11 attorney for him?

12 Okay. Is there a motion with regard to
13 Resolution 17-048?

14 COMMISSIONER JAMISON: I move for adoption.

15 COMMISSIONER LOMBARDO: Second.

16 CHAIRMAN KOHN: Any discussion on the motion?
17 Angie.

18 MS. FRANKS: Commissioner Lombardo.

19 COMMISSIONER LOMBARDO: Approve.

20 MS. FRANKS: Commissioner Finney.

21 COMMISSIONER FINNEY: Approve.

22 MS. FRANKS: Commissioner Neer.

23 COMMISSIONER NEER: Approve.

24 MS. FRANKS: Commissioner Jamison.

25 COMMISSIONER JAMISON: Approve.

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1 MS. FRANKS: Chairman Kohn.

2 CHAIRMAN KOHN: Approve.

3 MS. FRANKS: By your vote you've adopted
4 Resolution 17-048.

5 MR. STEIB: Thank you.

6 CHAIRMAN KOHN: Mr. Seibert.

7 EXECUTIVE DIRECTOR SEIBERT: The next order
8 of business is Consideration of Disciplinary Action,
9 Mr. Ed Grewach will present.

10 CHAIRMAN KOHN: Mr. Grewach.

11 MR. GREWACH: Thank you, Director Seibert,
12 Mr. Chairman, Commissioners.

13 Under Tab E we have a Preliminary Order of
14 Discipline directed toward Bally Technologies for two
15 separate violations of our Rule 5.2372 for shipping
16 critical program storage media, which is the software
17 necessary to make the electronic gaming devices, the
18 EGDs, operate, in the same crate as the EGD hardware
19 itself and also in that same shipment for shipping
20 unapproved software.

21 The reason for the first part of the rule
22 requiring that the software be shipped separately from
23 the EGD cabinet is that it's illegal in the state of
24 Missouri for anyone other than a casino operator to
25 possess an operational slot machine, and the logic,

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1 therefore, between -- and the importance of having the
2 software shipped separately is that if someone by chance
3 came into possession of the cabinet, of the hardware,
4 the slot machine, it would not be operational because
5 the software would not be with that.

6 Now, on January 23rd, 2017 we received a
7 notice from the Isle of Capri Boonville that they had
8 received five electronic gaming devices from Bally with
9 the software in the same crate as the EGDs themselves.

10 Subsequently when we tested these five games
11 prior to placing them into play, we found that one of
12 them had bill validator software which was not approved
13 in the state of Missouri.

14 The recommended fine is \$5,000.

15 CHAIRMAN KOHN: Any questions?

16 COMMISSIONER FINNEY: How did you come up
17 with the recommended fine amount?

18 MR. GREWACH: What we did, we looked at two
19 factors. One, we viewed the shipping of the software
20 with the EGDs themselves as a serious violation. It's
21 one that doesn't occur very often, and it obviously does
22 place some risk of an illegal slot machine getting into
23 the public's circulation.

24 The second thing is when you look at Bally's
25 discipline record, and particularly if you look at the

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1 ones involving unapproved or revoked software, you'll
2 see in 2015 that they had four of those violations. The
3 first three resulted in a nonpunitive letter, or you'll
4 see an acronym NPL next to that, which is just a letter
5 saying you violated this. We're not taking any action
6 against you at this time but subsequent violations could
7 result in discipline. The fourth violation that
8 occurred in 2015, then we did assess a \$5,000 fine on
9 that one.

10 In 2016 you'll see that this is the third
11 violation for either unapproved or revoked software in
12 Missouri. Again, for the first two we issued a
13 nonpunitive letter. This one, you look at that issue,
14 the fact that this is their third unapproved or revoked
15 software violation for that calendar year, in addition
16 to the fact they shipped the software with the same
17 crate, all factored into the staff arriving at that
18 recommendation.

19 COMMISSIONER JAMISON: But in '16 they
20 received three fines, correct, and then in '17 we've
21 sent them two letters?

22 MR. GREWACH: The dates I'm using, when you
23 see the dates in black --

24 COMMISSIONER JAMISON: Oh. You're using the
25 date of occurrence?

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1 MR. GREWACH: Date of occurrence.

2 COMMISSIONER JAMISON: I apologize.

3 MR. GREWACH: And the confusion is
4 understandable because the date in black is the date
5 they actually went through the Discipline Review Board
6 process and the recommendation was made.

7 We use that internally to be able to track to
8 go back and see, well, if we need to look at those notes
9 from that review board meeting, we can access that, but
10 I go by the date of the incident.

11 COMMISSIONER JAMISON: Okay. The smaller
12 one, that I really have to squint to see.

13 MR. GREWACH: The ones that the lawyers put
14 in small print, yes.

15 CHAIRMAN KOHN: Any other questions?

16 If not, is there a motion with respect to
17 DC-17-119?

18 COMMISSIONER FINNEY: Motion to adopt.

19 COMMISSIONER JAMISON: Second.

20 CHAIRMAN KOHN: Discussion on the motion?
21 Angie.

22 MS. FRANKS: Commissioner Lombardo.

23 COMMISSIONER LOMBARDO: Approve.

24 MS. FRANKS: Commissioner Finney.

25 COMMISSIONER FINNEY: Approve.

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1 MS. FRANKS: Commissioner Neer.

2 COMMISSIONER NEER: Approve.

3 MS. FRANKS: Commissioner Jamison.

4 COMMISSIONER JAMISON: Approve.

5 MS. FRANKS: Chairman Kohn.

6 CHAIRMAN KOHN: Approve.

7 MS. FRANKS: By your vote you've adopted

8 DC-17-119.

9 CHAIRMAN KOHN: Ed, you're still up.

10 MR. GREWACH: Under Tab F we have a

11 Preliminary Order of Discipline directed to Landry

12 Holdings doing business as Casino Tech for a violation

13 of Rule 5.2501 which requires supplier licensees to file

14 their application for renewal 120 days prior to the

15 expiration date.

16 The reason for the rule is to give our

17 investigators adequate time to conduct the investigation

18 for the renewal and present it to the Commissioners.

19 And the important of the rule is that if

20 someone doesn't submit their renewal application in

21 time, we're really faced with two undesirable options.

22 You know, one is you could say, well, that's

23 fine, you were late and we're just not going to renew

24 you, but that has tremendous impractical impact on the

25 casinos, the patrons. You may have machines that have

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1 to be taken off the floor. You may have machines on the
2 floor that can't be serviced anymore. So that's not --
3 I mean, that is an option, although it has its problems.

4 The second option is when we get a renewal
5 application late, it really puts a strain on our
6 manpower to be able to complete an investigation in time
7 for the renewal.

8 In this particular case Casino Tech's license
9 was set to expire on February 28, 2017. That made by
10 rule their renewal application due on November the 1st,
11 2016.

12 When we hadn't received it on November
13 the 14th, 2016, licensing staff sent a reminder e-mail
14 to them telling them they needed to get their
15 application in.

16 We then heard from them on December 19th,
17 2016 in an e-mail asking which application they needed
18 to fill out?

19 They had, by the way, previously filed the
20 same application, and there really is only one supplier
21 application on the website.

22 In spite of that, that same day we got back
23 to them, sent them an e-mail walking them through the
24 process, showing which application needed to be filled
25 out.

1 On December 21st, 2016 we received a phone
2 call from the licensee's employee asking for assistance
3 again in filling out the application, and again the same
4 day we responded helping walk that employee through the
5 process of filling out that application.

6 On January 17, 2016 we received an
7 application from the supplier but didn't have the
8 exhibits attached to it.

9 Now, the significance of that is the majority
10 of information asked for in the application is found on
11 the exhibits. To give you an example, like you take
12 Question 8, they'll say in Exhibit 8 please outline all
13 your litigation, including the parties, the subject
14 matter, the progress of the case, et cetera, et cetera.
15 So an application without exhibits is not only partially
16 incomplete but for the most part not a complete enough
17 application for us to act on.

18 Because of the pending expiration that caused
19 the Chairman then on January the 26th under the
20 applicable rule to extend the supplier's license until
21 March the 31st, 2017.

22 On March the 1st of 2017 we still had not
23 received the completed application with the exhibits,
24 and the Chairman then did a second extension of the
25 supplier's license to April the 30th, 2017.

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1 Finally, after numerous phone calls and
2 e-mails we did receive a complete application on
3 March 22nd, 2017, and the company was renewed at the
4 Commission meeting on April the 26th, 2017.

5 The recommended fine for this case is \$2,500.

6 CHAIRMAN KOHN: Ed, I had a question.

7 Even though they went through several
8 renewals and didn't comply when they were supposed to
9 comply, did they finally get the final completed
10 application in within the extended period?

11 MR. GREWACH: Well, before their license
12 expired they did. Now, the rule, of course, requires --

13 COMMISSIONER JAMISON: Only because we gave
14 them extensions.

15 MR. GREWACH: Right.

16 COMMISSIONER JAMISON: They didn't get it in
17 by February 28 when the original expiration date was.

18 MR. GREWACH: And they didn't get it in by
19 November the 1st, which the rule says the 120-day time
20 period.

21 COMMISSIONER JAMISON: Right.

22 MR. GREWACH: So they did get it in before it
23 expired but not 120 days before it expired.

24 CHAIRMAN KOHN: Was it within the time period
25 which we extended their right to file the application?

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1 MR. GREWACH: We never extended their right
2 to file -- well, I guess we extended their license.

3 COMMISSIONER LOMBARDO: Would it be accurate
4 to say we gave them a grace period?

5 MR. GREWACH: Right.

6 And I guess --

7 COMMISSIONER JAMISON: Two.

8 MR. GREWACH: -- the distinction I wanted to
9 make is that we extended the grace period for the
10 expiration of their license.

11 As far as the rule, which I view as a
12 separate matter, of it being due 120 days before that
13 expiration, you know, that -- I don't think we formally
14 extended that obligation. We extended their expiration
15 date to facilitate them getting this to us.

16 You know, when you look at --

17 CHAIRMAN KOHN: Now you're hitting on my
18 question. Was it within the expiration date that they
19 filed or within the time that we allowed them to file by
20 extending the expiration date? I'm confused as to what
21 the extending did.

22 COMMISSIONER JAMISON: Well, they got their
23 application -- finished application in on March 22nd,
24 and their original license would have expired on
25 February 28th. So they didn't even make their original

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1 expiration date by 22 days.

2 COMMISSIONER LOMBARDO: Right.

3 CHAIRMAN KOHN: But we extended it?

4 COMMISSIONER JAMISON: We extended their
5 license for 60 days.

6 CHAIRMAN KOHN: I'm just wondering by
7 extending the license we also -- by extending the
8 expiration date I'm wondering if we also impliedly
9 extended their time to file.

10 MR. GREWACH: Not in my view. As I look at
11 that, those are two separate events, your expiration
12 date and your obligation to file 120 days prior to
13 those. So you have those two dates existing.

14 So November the 1st is a date in which -- a
15 date by which their application has to be filed, and
16 February 28th is the date in which it's going to expire.

17 So I guess in my view when I look at the
18 extensions, all it did is extend that February 28th date
19 out. It didn't extend the November 1st date forward.

20 CHAIRMAN KOHN: You think that was made
21 clear?

22 MR. GREWACH: I know there was a lot of phone
23 calls and e-mails made back and forth to them that they
24 were late and that this was causing a problem.

25 I guess the other thing you look at, I mean,

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1 I really have to applaud our licensing staff to be able
2 to complete a supplier renewal application in the course
3 of basically a month. That's all they really had, from
4 March 22nd to April 26th.

5 COMMISSIONER NEER: What's the year of their
6 original license, the initial licensing?

7 MR. GREWACH: David Kessel, our licensing
8 manager.

9 MR. KESSEL: Good morning, Mr. Chairman,
10 Commissioners.

11 CHAIRMAN/COMMISSIONERS: Good morning.

12 MR. KESSEL: The original application was --
13 our license was issued April 1st of 2015.

14 CHAIRMAN KOHN: So it expired March 31 of
15 '16?

16 MR. KESSEL: Correct.

17 Or '14. I'm sorry. It was originally issued
18 in '14 and expired in '16.

19 CHAIRMAN KOHN: It's a two-year license?

20 MR. KESSEL: Correct.

21 CHAIRMAN KOHN: So it expired March 31 of
22 '16?

23 MR. KESSEL: Yes.

24 COMMISSIONER NEER: This would be their
25 second renewal application then?

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1 MR. KESSEL: This would be their first
2 renewal.

3 COMMISSIONER JAMISON: So it expired in '17.
4 It expired in February of '17.

5 COMMISSIONER FINNEY: February 20th, 2017.

6 CHAIRMAN KOHN: We're getting a lot of dates
7 here. Can you tell us exactly what the dates are?

8 MR. KESSEL: It was April 1st of -- or
9 March 1st of '15. Then it expired February 28th of '17.
10 Sorry.

11 CHAIRMAN KOHN: There is no April date?

12 MR. KESSEL: No.

13 COMMISSIONER FINNEY: The April date is the
14 extension. Right?

15 MR. GREWACH: Correct.

16 The second extension the Chairman gave
17 pursuant to the rule was to extend it to April.

18 COMMISSIONER FINNEY: So when the Chairman
19 granted the extension, the first one was on January 26,
20 2017?

21 MR. GREWACH: Correct.

22 COMMISSIONER FINNEY: Okay. And then that
23 extension extended the expiration of the license from
24 February 28th to March 31st?

25 MR. GREWACH: That is correct.

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1 COMMISSIONER FINNEY: And at that time they
2 had not put their application in, the completed
3 application?

4 MR. GREWACH: Correct.

5 COMMISSIONER FINNEY: So from the time of the
6 extension to -- from the time of the date that extension
7 was granted, January 26th, to the end of the license,
8 March 31st, there is no way they could have been in
9 compliance with 120 days?

10 MR. GREWACH: Correct.

11 COMMISSIONER FINNEY: Okay.

12 MR. GREWACH: Because even if you take their
13 expiration date as being the end of April of '17, you
14 still would have to go back 120 days under the rule.

15 You know, now we view it as that 120 days is
16 from the original expiration date, but either way they
17 did not get us a renewal application 120 days prior to
18 their expiration. Even their extended expiration date
19 they only gave it to us 30 days prior to that day.

20 CHAIRMAN KOHN: Ed, do you think they realize
21 that they were getting in harm's way by not filing?

22 MR. GREWACH: I think it would be safe to say
23 that was communicated to them several times during the
24 course.

25 MR. KESSEL: Yes, it was.

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1 CHAIRMAN KOHN: All right. Any other
2 questions of Ed?

3 COMMISSIONER JAMISON: I get that this could
4 be a dilemma for customers of theirs since they're a
5 supplier. I guess I don't share the same feeling that
6 they just get granted extensions because they're just
7 lax in getting -- I mean, they were notified 14 days
8 after the time that they should have got their
9 application in and yet still didn't get it done in a
10 timely fashion.

11 I understand the hardship on customers, but I
12 don't understand that we bend over backwards if they're
13 not making a good-faith effort. So I guess my thoughts
14 would be I think 2,500 is a little light but --

15 COMMISSIONER LOMBARDO: I think it was 2,000,
16 wasn't it?

17 CHAIRMAN KOHN: 2,500.

18 COMMISSIONER LOMBARDO: Ed, how frequent of
19 an occurrence is this? How often do you see this with
20 suppliers?

21 MR. GREWACH: You know, I think this is
22 probably the fourth case we've seen, and I think the
23 similar cases are posted, you know, with your packet.

24 It happens with suppliers. It's not a
25 problem we really have with the Class A or Class B

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1 licensees. They have a separate rule, 180 days, but
2 we're in more constant contact with them.

3 The difficulty with suppliers, many of them
4 are licensed in -- the biggest one is maybe 250
5 different jurisdictions they're licensed in, so they
6 have to have sort of a spreadsheet of when everything is
7 due.

8 Now, we have implemented since this occurred
9 and since the discussion took place at the last
10 Commission meeting on this issue, that 150 days before a
11 supplier's license is due we send them an e-mail
12 reminding them of their upcoming due date. So going
13 forward we'll know whether or not that alleviates this
14 occurring.

15 So it doesn't happen a lot but enough that
16 when it does happen, again, it does put us in that
17 uncomfortable situation, because we really with all of
18 the licensees that we have to investigate and then
19 throughout transitions like you'll see later in the
20 agenda with the Caesars reorganization, you know, we
21 have deadlines we're constantly looking at, and with the
22 limited resources we have, to all of a sudden to have to
23 do a complete supplier investigation in 30 days, it does
24 put us in a very difficult situation.

25 COMMISSIONER LOMBARDO: Ed, if they had

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1 gotten it done during the first extension let's say as
2 opposed to the second or third, what would your
3 recommendation have been?

4 MR. GREWACH: Mine personally still would
5 have been to fine them.

6 I think it's a situation where it does -- a
7 late application does create that problem. Now, if the
8 application is 14 days late or 20 days late, I would
9 probably -- me personally. I'm not speaking for the
10 Executive Director, Deputy Director or the rest of the
11 staff -- but me personally, I just think you have this
12 rule. Late filings causes this problem, the behavior
13 modification.

14 And that's the reason we fine people is to,
15 you know, say, okay. If you're late, here you go.
16 You're going to pay this, pay this fine, and that's my
17 view.

18 I guess case by case as you look at, you
19 know, the staff, I think it depends on so many different
20 factors, one of which primary in my mind is how late was
21 it.

22 COMMISSIONER LOMBARDO: So there might be
23 some grace period but in your opinion they blew way past
24 it?

25 MR. GREWACH: You know, once they got to the

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1 second extension and, again, they filed 30 days prior to
2 their -- to their second extended expiration date, I
3 think they were well past it in this particular case.

4 COMMISSIONER FINNEY: Ed, how did you come up
5 with the figure on this one, the 2,500?

6 MR. GREWACH: Just looking at similar cases
7 and as a ballpark.

8 The other thing I guess to consider in this
9 company, it's a relatively small company, a relatively
10 small presence in Missouri, and as I think pointed out
11 in the questioning to Mr. Kessel, you know, relatively
12 new to the Missouri process. It's just the first
13 renewal application. All that came into effect as we
14 reviewed the recommendation for the fine.

15 CHAIRMAN KOHN: Any other questions?

16 If not, is there a motion with regard to
17 Disciplinary Action 17-120?

18 COMMISSIONER LOMBARDO: Motion to approve.

19 COMMISSIONER JAMISON: Second.

20 CHAIRMAN KOHN: Discussion on the motion?
21 Angie.

22 MS. FRANKS: Commissioner Lombardo.

23 COMMISSIONER LOMBARDO: Approve.

24 MS. FRANKS: Commissioner Finney.

25 COMMISSIONER FINNEY: Approve.

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1 MS. FRANKS: Commissioner Neer.

2 COMMISSIONER NEER: Approve.

3 MS. FRANKS: Commissioner Jamison.

4 COMMISSIONER JAMISON: Approve.

5 MS. FRANKS: Chairman Kohn.

6 CHAIRMAN KOHN: Approve.

7 MS. FRANKS: By your vote you've adopted

8 DC-17-120.

9 MR. GREWACH: Thank you.

10 CHAIRMAN KOHN: Thank you, Ed.

11 Mr. Seibert.

12 EXECUTIVE DIRECTOR SEIBERT: Mr. Chairman,
13 the next order of business is Consideration of Omnibus
14 Petition for Approval of Transfer of Interest and Change
15 in Control, and I will just introduce Mr. Tim Donovan,
16 Vice President, who will make any introductions or
17 presentation.

18 MR. DONOVAN: Good morning, Chairman Kohn,
19 Commissioners, Executive Director. Pleased to be here
20 today. As we all know, it's been a long and winding
21 road to get here, and very pleased to be here on this
22 Omnibus Petition.

23 I am the Executive Vice President, General
24 Counsel and Chief Regulatory and Compliance Officer for
25 Caesars Entertainment and its various affiliated

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1 companies, one of whom is a Class B licensee, Harrah's
2 North Kansas City, LLC.

3 I'm here today along with quite a few other
4 people to present information that will hopefully assist
5 you in your consideration of the Omnibus Petition.

6 The underlying transactions that form the
7 basis of the Omnibus Petition are connected to Caesars
8 Entertainment Operating Company, Inc., and I'll refer to
9 that sometimes as CEOC -- it's a bit easier -- their
10 proposed plan of reorganization by which it will emerge
11 its subsidiaries. It will emerge from bankruptcy.

12 Having worked with your investigative team
13 for many months, going through the details of this plan,
14 I can assure you that from a corporate transaction
15 standpoint it is as complex as any of us ever will
16 probably see again, and I hopefully say that personally
17 that we'll never see something as complex again, many
18 moving parts, and it's been worked on for months and
19 months and months, as well as obviously the negotiations
20 leading up to the plan that was ultimately confirmed.

21 Luckily for our purposes in Missouri there
22 are only two main regulatory approvals required, along
23 with a number of entity and individual licensees, to
24 allow the plan to proceed as per the plan confirmed by
25 the bankruptcy court in Chicago.

1 Those two approvals are described in the
2 Omnibus Petition, and relate to, one, the transfer of
3 the real estate of Harrah's North Kansas City, LLC to
4 VICI Properties, a Real Estate Investment Trust that has
5 been formed as part of the plan of reorganization, and
6 two, the merger of the direct parent company of Harrah's
7 North Kansas City, LLC with and into a new parent
8 company, CEOC, LLC.

9 We truly appreciate all of your staff's hard
10 work on this complicated matter and your consideration
11 of it as well. We are seeking approval of the Omnibus
12 Petition today and have brought a number of key Caesars
13 management and other interested parties to ensure that
14 any questions that you may have can be addressed, and
15 I'd like now to introduce those various individuals to
16 you.

17 Of course, myself, Tim Donovan; Eric Hession,
18 here I'm joined, our Chief Financial Officer, to the
19 right; Sue Carletta, Deputy Regulatory Counsel; Steve
20 Pesner from the law firm of Akin Gump, outside counsel
21 to Caesars.

22 Also not listed here, I'd also like to
23 introduce Mr. Paul Aronzon from Milbank Tweed. Paul is
24 our primary bankruptcy lawyer for Caesars. Also here is
25 Rob Cantwell, who I think you're probably very familiar

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1 with, Missouri counsel.

2 Where are you, Rob?

3 MR. CANTWELL: Right behind you.

4 MR. DONOVAN: I'm sorry.

5 And then VICI Properties, Inc. we have Mr. Ed

6 Pitoniak. VICI Properties again is the Real Estate

7 Investment Trust. He's Chief Executive Officer and

8 Board member of VICI Properties.

9 John Payne, who is not listed here but is in

10 the audience, who is the Chief Operating Officer and

11 President of the newly formed REIT.

12 Eric Hausler who is on the Board of Directors

13 of VICI Properties, and Rob Kim who is with outside

14 counsel at Ballard Spahr. It's a long list of people,

15 but I assure you it's a much shorter list than all of

16 the various people and lawyers that worked on this plan

17 of reorganization.

18 So as I mentioned, it's been a long and

19 winding road beginning more than two years ago,

20 beginning with the bankruptcy filing of CEOC and its

21 subsidiaries on January 15th in the Northern District of

22 Illinois.

23 After approximately 18 months of

24 negotiations, and I assure you they were very, very

25 intense negotiations, a lot of people involved, a lot of

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1 moving parts to get to a plan that was agreed to back,
2 you know, nearly over -- well, over a year ago.

3 The agreement was reached with approximately
4 \$16.5 billion of the holders of our outstanding
5 indebtedness, and they represented approximately
6 80 percent of the dollar amount of the creditors
7 involved in the bankruptcy of CEOC and its subsidiaries.

8 The plan was confirmed earlier this year in
9 January '17, and we have been working since that time to
10 finalize the myriad of documents and other terms,
11 financing, all of the things related to the plan of
12 reorganization in order to implement.

13 We have received regulatory approvals in
14 every state, and we have saved the best for last, the
15 state of Missouri. So again, very pleased to be here
16 both on behalf of Caesars Entertainment and personally,
17 quite frankly, because this has been a long and arduous
18 road for all of us involved.

19 Key components of the confirmed plan. First
20 and foremost it will there be the merger of Caesars
21 Acquisition Company, which I'll sometimes refer to, or
22 Eric may refer to, as CAC, back into CEC. Caesars
23 Acquisition Company after that merger will cease to
24 exist, and the remaining survivor of that merger will be
25 Caesars Entertainment Corporation.

1 The approvals for that merger were obtained
2 sometime back this year. It was a very -- I don't
3 know -- well over 90 percent of the vote was in favor of
4 the merger.

5 As part of the merger, the existing
6 stockholders of CAC will receive approximately
7 27 percent of the resultant equity interest in CEC.
8 Apollo and TPG, the existing stock that they hold in CEC
9 will be contributed to the creditors as part of the
10 consideration called for under the plan of
11 reorganization to settle the bankruptcy disputes.

12 And based solely on Apollo's and TPG's
13 existing holdings in CAC, each of them will hold
14 approximately 7 percent of the outstanding equity of CEC
15 immediately following the merger. Their co-investors
16 will hold another 7 percent. So altogether roughly 21,
17 22 percent of the outstanding resultant equity following
18 the merger.

19 CEOC will as part of the plan of
20 reorganization, as I mentioned, create a Real Estate
21 Investment Trust. It will hold after closing most of
22 CEOC's estate assets, those assets being those held in
23 the United States, domestic assets, and will just be a
24 landlord leasing those properties to Caesars and its
25 entities following the merger, and those operations will

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1 continue to be operated as they have been by the various
2 operating entities running those facilities.

3 CEC will also issue new convertible notes
4 to CEOC creditors in approximately \$1.2 billion,
5 \$1.1 billion at an interest rate of 5 percent, and they
6 are convertible at their election into 18.6 percent of
7 CEC stock on a fully diluted basis.

8 Also as part of the plan of reorganization
9 CEC will have a brand new Board of Directors. That
10 Board of Directors will consist of eleven individuals,
11 eight of whom by the terms of the plan of reorganization
12 must be independent, independent under the NASDAQ rules.
13 And CEC is a listed company under NASDAQ rules. And
14 then CEOC is restructured by merger into CEOC, LLC.

15 Many of the subsidiaries are converting from
16 a regular Subchapter C corporation to an LLC corporation
17 for tax purposes, to get the flow through of the
18 dividends, et cetera, on a tax-free basis. And, in
19 essence, that ultimately is what the REIT is as well.
20 It is a flow-through entity.

21 So this is the final structure you'll see at
22 a high level where you have -- and this is the REIT
23 Final Structure, where you have REIT, which is VICI
24 Properties. You'll have various first lien noteholders
25 owning the stock of the REIT, and then it will in

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1 turn -- the REIT will in turn have a wholly owned
2 subsidiary and several wholly owned subsidiaries that
3 ultimately own all of the real estate assets that CEOC
4 owned domestically prior to the restructuring.

5 And on the bottom hand right you'll see where
6 New Harrah's North Kansas City, LLC resides in that
7 organizational structure.

8 This is how Caesars Entertainment will look
9 again at a high level, where the stockholders will be.
10 As I mentioned before, Apollo and TPG and its co-invest
11 will own approximately 22 percent. The employees will
12 continue to own their interest, 6 percent, 5 percent
13 investors into the operating company. And then the
14 CEOC, LLC, of course, will continue to own wholly the
15 Harrah's North Kansas City, LLC.

16 So for purposes of Missouri and the Class B
17 licensee we'll have two changes in control, the transfer
18 of the real estate of Harrah's North Kansas City, LLC to
19 the REIT, the merger of the CEOC entity into a new CEOC,
20 LLC. There will be virtually no impact on Harrah's
21 North Kansas City, LLC, virtually no changes in
22 personnel.

23 And frankly when we filed more than two years
24 ago we were telling our vendors, telling our customers,
25 telling our employees, telling our regulators that they

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1 would see no change in operations at the operational
2 level in any of our properties. That remained true.

3 In fact, the company has continued after post
4 bankruptcy to operate very well. Performance has been
5 very good. It was virtually seamless on the filing of
6 bankruptcy, post bankruptcy, and now with this
7 transition to emerge from bankruptcy, again, it will be
8 virtually seamless and frankly nonvisible to our
9 customers, our employees, our managers and our vendors.
10 Everything will continue as it did before the
11 bankruptcy, during the bankruptcy and again after the
12 bankruptcy.

13 CHAIRMAN KOHN: Can I ask you a question?

14 When you started this last part of your
15 presentation regarding the Missouri property, you said
16 there would be virtually no changes. Could you dig into
17 that a little bit?

18 MR. DONOVAN: The same people that operate it
19 today and operated it before bankruptcy. The same
20 management will all stay the same. There will be no
21 visible change at the operational level. The only thing
22 that is happening is the actual real estate. So the
23 brick and mortar will be transferred to a subsidiary of
24 the Real Estate Investment Trust.

25 But nothing else other than that change from

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1 an ownership interest in the real estate to a leasehold
2 interest in the real estate changes.

3 CHAIRMAN KOHN: So the employees or customers
4 of the casinos will not notice anything?

5 MR. DONOVAN: No. No change at all. And
6 again, as I said, that was true even when we filed back
7 over two years ago. There was really no impact that was
8 seen or visible to customers and to employees at any of
9 our properties, including here in Missouri.

10 CHAIRMAN KOHN: Okay. Thank you.

11 MR. DONOVAN: I think with that I'll turn it
12 over to Mr. Hession, and he'll take you through the
13 economics and financial implications of the plan of
14 reorganization.

15 MR. HESSION: Thanks, Tim.

16 Chairman, Commissioners, thanks for allowing
17 us to be here today.

18 What I wanted to do was at a high level walk
19 you through the financial impact that this restructure
20 will have on our balance sheet.

21 As you're well aware, prior to filing
22 bankruptcy we had too much debt relative to the amount
23 of cash that we were generating, and it caused us to
24 have to reorganize. When we're coming out of this
25 restructuring, we'll have a dramatically improved

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1 balance sheet, we'll have significant cash flow
2 generation and significantly reduced amounts of debt.

3 On the upper left-hand chart you can see the
4 debt levels. Prior to entering restructuring we had
5 about \$23.5 billion worth of debt. Post structuring
6 we'll have \$8.5 billion of traditional debt.

7 On top of that we think it's appropriate to
8 reflect the lease payments as an obligation, and so if
9 you capitalize the lease payments at eight times the
10 amount of lease payment, which is traditionally the way
11 that the rating agencies and other investors look at it,
12 it creates a present value liability of about 5 billion,
13 and we've shown that in the white bar here.

14 And then in addition we have the convertible
15 notes that Mr. Donovan referenced earlier. Those are
16 likely going to be converted into equity. However, to
17 be thorough and to show the absolute potential risk, if
18 they're not converted into equity, they could ultimately
19 have to be paid off, and so we reflected those in the
20 gray bar as debt.

21 If you add all of those together, you'd get
22 \$14.6 billion of cumulative liabilities and that would
23 compare very favorable against the 23.5 billion that we
24 had entering the restructure.

25 From a leverage perspective we entered at

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1 14 times levered. And again you can see here that
2 adding the lease and the convert and the traditional
3 debt we're levered at 5.7 times. That's right in the
4 range of our gaming peers.

5 From my perspective and that of Mark
6 Frissora, our CEO, we've communicated that we'd like to
7 reduce the leverage by another term over the next term
8 three to four years. So pulling that down even further
9 through repayments of the debt, investing in the
10 properties and also the cash flow generation that we're
11 going to receive through the entities as our EBIDA
12 improves.

13 You can see that without the convert, which,
14 again, I think is likely to be converted into equity,
15 our leverage is 5.3 times, and so we've guided that we'd
16 like to get our leverage to around four and a half, in
17 the middle of the fours, using that metric.

18 From a fixed charge perspective, you can see
19 entering the restructuring we were paying approximately
20 \$2.6 billion a year in interest-related expenses.
21 Emerging from the restructuring that will be
22 significantly lower.

23 Again, we think it's appropriate here to
24 include both the interest that we're paying to the
25 various lenders but also to include the lease payment,

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1 because that's technically an obligation that the entity
2 has, and so not including that would not be apples to
3 apples. And you can see we're reducing that to
4 \$1.277 billion.

5 The one thing I would point out is that we're
6 currently in the market refinancing some of our legacy
7 debt, and that will reduce our interest expense by
8 approximately another 150 million. So this 1.277 should
9 drop down to more like 1.1 billion and have further a
10 reduction in terms of our interest expense when we close
11 that transaction.

12 From a CEOC perspective we originally entered
13 with \$18.4 billion worth of debt. We'll be coming out
14 with a single term loan of 1.235 billion. That price
15 varied favorably at LIBOR plus 250 basis points. And
16 we'll have annual rent payment of \$640 million split
17 into three tranches outlined here, but in aggregate the
18 payments are 640 million per year.

19 We'll provide a guarantee, our parent will,
20 on the lease payments. And effectively our cost of
21 capital that was around 10.4 percent prerestructuring,
22 not only is the aggregate amount of debt falling
23 significantly but the cost of that debt fell
24 dramatically as well, and that's where we're into the
25 three and a half to four and a half percent range. So a

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1 drop in both the amount of debt and the interest rate
2 percentage that we're paying.

3 CHAIRMAN KOHN: So there's a new lease for
4 the Missouri property?

5 MR. HESSION: The Missouri property is
6 included in the lease for the \$465 million, excluding
7 Caesars Palace. It's not an explicit amount per
8 property. It's an aggregate for all of the non-Caesars
9 Palace properties.

10 So there is no specific amount allocated to
11 the specific Missouri property or any other property in
12 that but it's an aggregate amount that has to be paid by
13 the parent entity.

14 CHAIRMAN KOHN: So is there -- maybe this is
15 not possible, but is there an impact on the Missouri
16 property if there's a default in paying on any other
17 property, lease payments on any other property?

18 MR. HESSION: So the payment is effectively
19 guaranteed by the parent and aggregate, so it's not an
20 individual property matter.

21 So one way to think about it is if there is a
22 property in let's say another jurisdiction that has
23 financial challenges, that should not have an impact on
24 the Missouri property other than the fact that it could
25 make the entire entity weaker. However, the entire

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1 entity for all of the properties is what is obligated to
2 make the payments.

3 CHAIRMAN KOHN: So who is the landlord for
4 the Missouri property?

5 MR. HESSION: The landlord would be the REIT.
6 So we would be making a --

7 CHAIRMAN KOHN: And a default by any other
8 property under the REIT would --

9 COMMISSIONER JAMISON: But it's not
10 individual payments by any of the properties. It's one
11 payment for all of the properties. So there isn't like
12 an individual default per property.

13 MR. HESSION: That's exactly right. You'd
14 either make your \$465 million payment or not, and we
15 have sufficient coverage in terms of the cash flow that
16 is generated by those entities to confidently make that
17 payment.

18 But in any individual property, their
19 performance doesn't matter in terms of having cross
20 defaults or being able to impact Missouri properties.
21 It's only the ability to make the entire payment itself.

22 COMMISSIONER LOMBARDO: How many properties
23 are there under what I'll call the blanket lease?

24 MR. HESSION: It's around -- I believe around
25 25.

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1 COMMISSIONER LOMBARDO: Okay.

2 CHAIRMAN KOHN: So just to make sure that
3 we're all saying the same thing, a default or a failure
4 to operate successfully of any one of the 25 properties
5 will not impact the Missouri property?

6 MR. HESSION: So a failure on any individual
7 property couldn't create a default. A failure to have a
8 profitable property would not create any default unless
9 the aggregate of all of the properties' performance fell
10 in such a considerable way that it made it impossible to
11 make the ultimate payment. And even then the parent,
12 Caesars, guarantees the lease payment.

13 So even if all of the aggregate values and
14 cash generation by the property becomes insufficient to
15 make the lease payment, the parent, which still owns a
16 number of assets outside of the Opco, is obligated to
17 make those payments on their behalf. So then that still
18 wouldn't impact the Missouri property.

19 It would only be if the entire Caesars
20 enterprise, which includes both the Opco and the wholly
21 owned ten properties, would in aggregate fail to be able
22 to make the lease payment, then you'd have a default
23 under the lease.

24 CHAIRMAN KOHN: What is the net worth of the
25 guarantor?

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1 MR. HESSION: So we'll have approximately
2 860 million shares when we emerge, and we're trading at
3 around \$12.50 today. So our equity value will be
4 approximately \$10 billion post emergence.

5 CHAIRMAN KOHN: Thank you.

6 COMMISSIONER FINNEY: How long is the lease
7 for?

8 MR. HESSION: The lease is a -- let's see.
9 It's a 35-year lease. I believe it's 25 years with two
10 five-year extensions I believe. Yes, 35 total.

11 COMMISSIONER LOMBARDO: Do the lease payments
12 escalate over time?

13 MR. HESSION: They do.

14 COMMISSIONER LOMBARDO: How is that
15 calculated?

16 MR. HESSION: There are two different ways.
17 The Caesars Palace lease escalates almost immediately
18 starting in year two. The remainder of the properties,
19 where the Missouri property is located, have a grace
20 period where they don't escalate for six years and then
21 there is an escalator, and it's based on effectively a
22 CPI and performance-based approach. That is then reset
23 every five years after that.

24 So it's actually a big benefit to the CEOC
25 entity to not have an increasing lease for a period of

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1 time. Most of the other leases that you've seen with
2 Penn and Pinnacle and the others do escalate immediately
3 when the lease is put in place.

4 I also wanted to take the opportunity to just
5 talk a little bit about where we see the future of
6 Caesars going and where we believe that the industry is
7 heading and where we're planning to invest.

8 One of the areas that we've been challenged
9 in during the restructuring is that we haven't been able
10 to necessarily pursue all of the growth opportunities
11 and all of the investment areas that we had hoped to, so
12 I wanted to talk a little bit about that.

13 We continue to be very proud of our loyalty
14 program. We now have 50 million members in the Total
15 Rewards loyalty program, and we think it's very much a
16 differentiator in terms of our ability to continue to
17 drive incremental gaming revenues and reinvest in the
18 properties.

19 We're investing heavily into different
20 aspects of the Total Rewards program, including the
21 application that we have, the Total Rewards ap, where we
22 had a million downloads.

23 What the objective is is to take the
24 application and really integrate it into the customers'
25 experience, so that when they walk on the casino floor,

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1 they'll be able to use the application to further
2 enhance their gaming.

3 One of the challenges that I'm sure you're
4 aware of, and we are as an industry, is that we need to
5 continue to stay relevant and provide a product to our
6 customers that makes them want to continue to visit the
7 casino and experience what we have to offer.

8 To do that we believe we need to continue to
9 invest in technology and making the experience fun,
10 making it exciting and making it appealing to all of the
11 age demographics that we're trying to come visit our
12 properties.

13 We believe from a Las Vegas perspective we
14 have a great presence. We are generating about
15 50 percent of our profits from Las Vegas at this point.
16 That's a big benefit from the network effect, which
17 customers in Missouri will gamble and in other states
18 and be able to get rewards when they go visit Las Vegas.
19 It helps both the local properties, as well as the
20 destination resorts.

21 And then from a network expansion opportunity
22 we continue to believe that expanding the Total Rewards
23 program to bring it into new markets, to allow customers
24 to be able to utilize it and visit cross properties is
25 really a strategic advantage that we can use to further

0053

1 the development of the company, and we can do that
2 through M&A or through other opportunities that we
3 haven't been able to pursue.

4 And then finally from a management execution
5 perspective, as Tim has mentioned, one of the things
6 we're very proud of is during this restructuring,
7 despite having constraints on our ability to operate in
8 certain ways and certain restrictions placed on our
9 resources, our employee surveys are at the all-time
10 highs, as are our customer surveys.

11 So our employee opinion surveys and our
12 customer surveys are at all-time highs, and we continue
13 to focus making sure that our businesses at the property
14 level are run to the excellent caliber that we expect.
15 And that's been a great accomplishment for us to do over
16 throughout this restructuring.

17 And if you look at our turnover stats, you
18 look at other positions like that, they've been very
19 positive, and it shows that we've been successful at
20 decoupling the actual operations from the stresses
21 associated with the bankruptcy.

22 From a gaming standpoint, one of the areas
23 that we talked about investing heavily in is what we're
24 calling the casino of the future. I mentioned the ap
25 briefly. But we're trying to take technology and be

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1 able to integrate it into the casino floor, so that when
2 you walk in, you'll be able to find your friends.
3 You'll be able to interact with your friends through
4 this application. You'll be able to have challenges
5 against your friends while you're on the gaming floor
6 participating in the gaming product.

7 And we think that is something that is going
8 to be appealing to the younger generation as they come
9 into the gaming space with respect to the millennials
10 and how they've grown up with these enabled
11 technologies.

12 So we're very excited about that. We're
13 going to be piloting that and rolling it out, but we're
14 investing considerable resources at the corporate level
15 that will then be able to be deployed across the entire
16 company.

17 So with that I'll pause and again thank
18 everybody for the time that the staff and everyone has
19 had in reviewing this very complex transaction.

20 We as a management team are very excited
21 about the future of Caesars. We're excited to be able
22 to have a greatly improved capital structure that is
23 generating a significant amount of cash. We'll exit
24 with a significant cash balance and be able to move the
25 company forward.

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1 Thank you.

2 CHAIRMAN KOHN: Does that conclude your
3 presentation?

4 MR. HESSION: That does conclude the
5 presentation.

6 CHAIRMAN KOHN: Okay. So we're not going to
7 hear 20 minutes from each of your 34 lawyers you brought
8 with you?

9 COMMISSIONER LOMBARDO: Do you want that?

10 CHAIRMAN KOHN: Mr. Seibert, does staff have
11 a recommendation?

12 EXECUTIVE DIRECTOR SEIBERT: Yes,
13 Mr. Chairman. Staff does recommend approval.

14 CHAIRMAN KOHN: Okay. Any questions of any
15 of the senior representatives?

16 COMMISSIONER LOMBARDO: I'd like to comment
17 that I think you and your team have done an excellent
18 job of restructuring the debt.

19 MR. HESSION: Thank you very much.

20 From a capital structure perspective our cost
21 to capital is so much lower than it was before the
22 restructuring. I agree with you. I think we're in
23 great shape going forward.

24 CHAIRMAN KOHN: Any other questions or
25 comments?

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1 Is there a motion to approve Resolution

2 17-049?

3 COMMISSIONER JAMISON: So moved.

4 COMMISSIONER LOMBARDO: Second.

5 CHAIRMAN KOHN: Discussion on the motion?

6 Angie.

7 MS. FRANKS: Commissioner Lombardo.

8 COMMISSIONER LOMBARDO: Approve.

9 MS. FRANKS: Commissioner Finney.

10 COMMISSIONER FINNEY: Approve.

11 MS. FRANKS: Commissioner Neer.

12 COMMISSIONER NEER: Approve.

13 MS. FRANKS: Commissioner Jamison.

14 COMMISSIONER JAMISON: Approve.

15 MS. FRANKS: Chairman Kohn.

16 CHAIRMAN KOHN: Approve.

17 MS. FRANKS: By your vote you've adopted

18 Resolution No. 17-049.

19 CHAIRMAN KOHN: Thank you.

20 And Mr. Donovan and your team, thank you very

21 much for an excellent presentation.

22 MR. HESSION: Thank you.

23 MR. DONOVAN: Thank you, Mr. Chairman.

24 EXECUTIVE DIRECTOR SEIBERT: The next order

25 of business is Consideration of Licensure for Key

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1 Business Entities, and Sergeant Jason McTheeney will
2 present.

3 CHAIRMAN KOHN: Sergeant McTheeney.

4 SERGEANT MCTHEENEY: Good morning, Chairman
5 and Commissioners.

6 CHAIRMAN/COMMISSIONERS: Good morning.

7 SERGEANT MCTHEENEY: On January 15, 2015
8 Caesars Entertainment Operating Company, Inc. entered
9 Chapter 11 bankruptcy protection in the United States
10 Bankruptcy Court for the Northern District of Illinois.

11 On January 17, 2017 the aforementioned court
12 confirmed the reorganization plan of Caesars
13 Entertainment Operating Company, Inc. to form a Real
14 Estate Investment Trust as a viable option to emerge
15 from bankruptcy following regulatory approvals.

16 In order to facilitate the reorganization
17 plan and emergence from bankruptcy as a Real Estate
18 Investment Trust, several new companies were formed.
19 Three companies were identified by the Missouri Gaming
20 Commission as key business entities. Those companies
21 are VICI Properties, Inc., CEOC, LLC and non-CLV
22 Manager, LLC.

23 Missouri State Highway Patrol background
24 investigators, working in conjunction with Missouri
25 Gaming Commission financial investigators, conducted

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1 investigations into the suitability of the three
2 aforementioned companies to be key business entities.

3 The investigations included but were not
4 limited to criminal, financial and general character
5 inquiries of associated key personnel, as well as
6 contact with State and Federal agencies which will have
7 regulatory authority over the associated entities.

8 The findings of these investigations were
9 provided to the Missouri Gaming Commission staff for
10 their review and you possess the summary report.
11 Investigators are available to entertain any questions
12 you may have at this time.

13 Thank you.

14 CHAIRMAN KOHN: Any questions of Sergeant
15 McTheeney?

16 COMMISSIONER JAMISON: Just a curiosity
17 question.

18 The vacant land that they own in Missouri, is
19 that associated with Harrah's or is that in another
20 location?

21 SERGEANT MCTHEENEY: No. I believe it's with
22 Harrah's. It's with Harrah's, is it not?

23 MR. PAYNE: John Payne.

24 The piece of land is near the old Harrah's
25 St. Louis property in Maryland Heights.

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1 SERGEANT MCTHEENEY: So the property they
2 sold in St. Louis, they still own a parcel of land over
3 there.

4 COMMISSIONER JAMISON: Okay. I was just
5 curious.

6 CHAIRMAN KOHN: Any other questions?

7 If not, is there a motion with respect to
8 Resolution No. 17-050?

9 COMMISSIONER JAMISON: So moved.

10 COMMISSIONER NEER: Second.

11 CHAIRMAN KOHN: Discussion on the motion?
12 Angie.

13 MS. FRANKS: Commissioner Lombardo.

14 COMMISSIONER LOMBARDO: Approve.

15 MS. FRANKS: Commissioner Finney.

16 COMMISSIONER FINNEY: Approve.

17 MS. FRANKS: Commissioner Neer.

18 COMMISSIONER NEER: Approve.

19 MS. FRANKS: Commissioner Jamison.

20 COMMISSIONER JAMISON: Approve.

21 MS. FRANKS: Chairman Kohn.

22 CHAIRMAN KOHN: Approve.

23 MS. FRANKS: By your vote you've adopted
24 No. 17-050.

25 CHAIRMAN KOHN: Sergeant McTheeney, you're

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1 still up.

2 SERGEANT MCTHEENEY: Yes, sir.

3 Missouri State Highway Patrol investigators,
4 along with Missouri Gaming Commission financial
5 investigators, conducted comprehensive background
6 investigations on multiple key applicants.

7 The investigations included but were not
8 limited to criminal, financial and general character
9 inquiries which were made in the jurisdictions where the
10 applicants lived, worked and frequented.

11 The following applicants are being presented
12 for your consideration: James Robert Abrahamson, VICI
13 Properties, Inc., Director; Eugene Irwin Davis, VICI
14 Properties, Inc., Director; Eric Littmann Hausler, VICI
15 Properties, Incorporated, Director; Craig Macnab, VICI
16 Properties, Incorporated, Director; and Edward Baltazar
17 Pitoniak, VICI Properties, Inc., as Director.

18 And that should be changed. He's actually
19 the CEO, the last one.

20 CHAIRMAN KOHN: I just missed what you said.
21 What was the last statement you made?

22 SERGEANT MCTHEENEY: The last person, Edward
23 Baltazar Pitoniak, VICI Properties, Inc., is the CEO.

24 CHAIRMAN KOHN: And the Director?

25 SERGEANT MCTHEENEY: Just CEO. No. Both.

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1 So he is both. Excuse me. He's the Chairman, which was
2 left off of this paper, and the Director.

3 The results of these inves--

4 CHAIRMAN KOHN: I'm sorry. Is he Chairman,
5 CEO and Director?

6 MR. PITONIAK: No. I, Ed Pitoniak, will be
7 CEO and a Board Director, and our Chairman will be James
8 Abrahamson.

9 CHAIRMAN KOHN: Okay.

10 SERGEANT MCTHEENEY: The results of these
11 investigations were provided to MGC staff for their
12 review and you have all of the related summary reports.

13 Thank you.

14 CHAIRMAN KOHN: Mr. Seibert.

15 EXECUTIVE DIRECTOR SEIBERT: Staff does
16 recommend approval on all.

17 COMMISSIONER JAMISON: Do we have to reword
18 that based on their report and what the actual role is?

19 EXECUTIVE DIRECTOR SEIBERT: We should make a
20 correction to the title.

21 COMMISSIONER JAMISON: In the resolution?

22 MR. GREWACH: We can make that amendment
23 change to the exhibit attached to the resolution.

24 CHAIRMAN KOHN: So the exhibit is correct?

25 COMMISSIONER JAMISON: The exhibit shows

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1 Director all of the way through.

2 CHAIRMAN KOHN: You're going to amend the
3 exhibit?

4 COMMISSIONER JAMISON: We need to make a
5 motion with an amendment to the exhibit.

6 CHAIRMAN KOHN: Go ahead.

7 COMMISSIONER JAMISON: I'll move for the
8 approval of Resolution 17-051 with an amendment to the
9 exhibit to show that Edward Pitoniak is also the CEO in
10 addition to being a Director.

11 SERGEANT MCTHEENEY: Correct.

12 CHAIRMAN KOHN: Unless you'd rather have him
13 removed as CEO. That way we wouldn't have to correct
14 our exhibit.

15 MR. PITONIAK: Not yet.

16 CHAIRMAN KOHN: Is there a second to the
17 motion?

18 COMMISSIONER FINNEY: I second the motion.

19 CHAIRMAN KOHN: Any discussion of the motion?
20 Angie.

21 MS. FRANKS: Commissioner Lombardo.

22 COMMISSIONER LOMBARDO: Approve.

23 MS. FRANKS: Commissioner Finney.

24 COMMISSIONER FINNEY: Approve.

25 MS. FRANKS: Commissioner Neer.

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1 COMMISSIONER NEER: Approve.

2 MS. FRANKS: Commissioner Jamison.

3 MR. JAMISON: Approve.

4 MS. FRANKS: Chairman Kohn.

5 CHAIRMAN KOHN: Approve.

6 MS. FRANKS: By your vote you've adopted

7 Resolution No. 17-051 as amended.

8 CHAIRMAN KOHN: Thank you.

9 Mr. Seibert, anything else?

10 EXECUTIVE DIRECTOR SEIBERT: That concludes

11 our business here.

12 CHAIRMAN KOHN: Let me just make an

13 announcement.

14 At some future meeting -- and I'm not sure
15 whether it will be the next one or two meetings from
16 now -- we'll take up a discussion of the DAP rule as it
17 relates to those people on the list who are also
18 employees of the casino. Not saying that there will be
19 a change but it hasn't been looked at since the year
20 2000, and so we are going to take a look at it and have
21 a discussion among the Commissioners and the staff.

22 With that we will go into closed session and
23 come back out for an open session to adjourn the meeting
24 and report out anything from the closed session.

25 Vice Chairman Jamison.

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1 COMMISSIONER JAMISON: I move for a closed
2 meeting under Sections 313.847 and 313.945, Revised
3 Missouri Statutes, investigatory, proprietary and
4 application records, and 610.021, Subparagraph 1,
5 Revised Missouri Statutes, legal actions, Subparagraph 3
6 and Subparagraph 13, personnel, and Subparagraph 14,
7 records protected from disclosure by law.

8 CHAIRMAN KOHN: Is there a second?

9 COMMISSIONER LOMBARDO: Second.

10 CHAIRMAN KOHN: Angie.

11 MS. FRANKS: Commissioner Lombardo.

12 COMMISSIONER LOMBARDO: Approve.

13 MS. FRANKS: Commissioner Finney.

14 COMMISSIONER FINNEY: Approve.

15 MS. FRANKS: Commissioner Neer.

16 COMMISSIONER NEER: Approve.

17 MS. FRANKS: Commissioner Jamison.

18 COMMISSIONER JAMISON: Approve.

19 MS. FRANKS: Chairman Kohn.

20 CHAIRMAN KOHN: Approve.

21 So we will go into closed session.

22 Thank you all for coming and thanks for all
23 of the Caesars representatives for their presentation.

24 WHEREIN, the meeting concluded at 11:12 a.m.

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CERTIFICATE OF REPORTER

I, Patricia A. Stewart, CCR, a Certified Court Reporter in the State of Missouri, do hereby certify that the testimony taken in the foregoing transcript was taken by me to the best of my ability and thereafter reduced to typewriting under my direction; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this transcript was taken, and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

Patricia A. Stewart
CCR 401

MISSOURI GAMING COMMISSION
Second Open Session Minutes
September 27, 2017

The Missouri Gaming Commission (the “Commission”) went back into open session at approximately 11:40 a.m. on September 27, 2017, at the Missouri Gaming Commission’s Jefferson City office.

Commissioner Jamison moved to adjourn the open session. Commissioner Neer seconded the motion. After a roll call vote was taken, Lombardo – yes, Finney – yes, Neer – yes, Jamison – yes, and Kohn – yes, the motion was unanimously approved.

The meeting ended at 11:41 a.m.