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4	BEFORE THE MISSOURI GAMING COMMISSION
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12	TRANSCRIPT OF HEARING
13	AUGUST 31, 2022
14	9: 30 A. M.
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21	MISSOURI GAMING COMMISSION
22	3417 KNIPP DRIVE
23	JEFFERSON CLTY, MISSOURI 65109
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1	<u>PROCEEDINGS</u>
2	CHAIRMAN LEARA: We will call the meeting of the
3	Missouri Gaming Commission August meeting to order. Angie,
4	would you please call the roll?
5	MS. FRANKS: Chairman Leara?
6	CHAIRMAN LEARA: Present.
7	MS. FRANKS: Commissioner Conway?
8	COMMISSIONER CONWAY: Present.
9	MS. FRANKS: Commissioner Hane?
10	COMMISSIONER HANE: Present.
11	MS. FRANKS: Commissioner Zimmerman?
12	COMMISSIONER ZIMMERMAN: Present.
13	CHAIRMAN LEARA: All right, we have a quorum. The
14	first item on the agenda is the Adoption of Agenda. I move
15	for approval. Is there a second?
16	COMMISSIONER ZIMMERMAN: Second.
17	CHAIRMAN LEARA: Second, Commissioner Zimmerman. Any
18	discussion on the agenda? I think we're going to move a
19	couple of items.
20	JUDGE RICHARDSON: Just switch I tems 8 and 9 in order.
21	CHAIRMAN LEARA: Yes. And I
22	COMMISSIONER HANE: So the Presentation will be 8,
23	Consideration will be 9?
24	CHAIRMAN LEARA: That's correct.
25	COMMI SSI ONER HANE: Okay.

1	CHAIRMAN LEARA: And does that require a motion, Angie?
2	MS. FRANKS: (Head shake.)
3	CHAIRMAN LEARA: Okay. So without opposition, that
4	will be our agenda. Okay.
5	Next item, Consideration of I'm sorry?
6	COMMISSIONER HANE: Need a motion to second.
7	CHAIRMAN LEARA: No, she said not necessary.
8	MS. FRANKS: Well, not the whole thing, the agenda.
9	CHAIRMAN LEARA: Motion to approve, is there a second?
10	COMMISSIONER ZIMMERMAN: Second.
11	CHAIRMAN LEARA: We have a second. Any other
12	discussion now? I'm sorry, now we need a vote. Seeing none,
13	call the roll.
14	MS. FRANKS: Chairman Leara?
15	CHAIRMAN LEARA: Approved.
16	MS. FRANKS: Commissioner Conway?
17	COMMISSIONER CONWAY: Approved.
18	MS. FRANKS: Commissioner Hane?
19	COMMISSIONER HANE: Approved.
20	MS. FRANKS: Commissioner Zimmerman?
21	COMMISSIONER ZIMMERMAN: Approved.
22	MS. FRANKS: By your vote, you've adopted the agenda.
23	CHAIRMAN LEARA: As amended. Next item on the agenda,
24	Consideration of Minutes from May 25 with corrections. Is
25	there any discussion?

1	COMMISSIONER HANE: In Item C, the June 29 minutes, I
2	have a question. And on Page 31 when Mayor DeLong was
3	speaking about the EPA SuperFund, on Line 11 on Page 31, it's
4	referred to as the EPA Super Fun, F-U-N.
5	COMMISSIONER CONWAY: Nice pickup.
6	COMMISSIONER HANE: And also referred to as SuperFun on
7	Line 12. So I don't know whether the EPA was going to have a
8	super fun time with it or what, but anyway
9	CHAIRMAN LEARA: You would like to add the letter D to
10	those two places?
11	COMMISSIONER HANE: Well, and make it all one word.
12	SuperFund is one word.
13	JUDGE RICHARDSON: Motion to amend by interlineation?
14	Is that your motion?
15	COMMISSIONER HANE: It is. That is my motion.
16	CHAIRMAN LEARA: Okay. Other I will second that
17	motion. Any other discussion?
18	COMMISSIONER CONWAY: No.
19	CHAIRMAN LEARA: Okay, Angie, call the roll.
20	MS. FRANKS: Can I I have a question, though. Are
21	we voting on the June 29th, or are we voting on all of them
22	together?
23	CHAIRMAN LEARA: May 25th, amending that.
24	MS. FRANKS: Okay, he's talking about June 29?
25	COMMISSIONER HANE: I'm talking about June 29.

1	CHAIRMAN LEARA: I'm sorry. So are those three
2	separate votes, those three different dates?
3	MS. FRANKS: We can do them together.
4	CHAIRMAN LEARA: We can do them together as amended?
5	MS. FRANKS: Uh-huh.
6	CHAIRMAN LEARA: We're voting on the amendment.
7	COMMISSIONER HANE: So voting on the motion as amended?
8	CHAIRMAN LEARA: As amended, yes.
9	COMMISSIONER HANE: Okay.
10	MS. FRANKS: Okay.
11	CHAIRMAN LEARA: And I think that's appropriate, isn't
12	it, Judge?
13	JUDGE RICHARDSON: As long as you all understand that
14	what you're voting on is all three, the minutes and the
15	preceding minutes will so reflect.
16	CHAIRMAN LEARA: We are now. We do understand that
17	now, thank you. Okay, any other discussion before the vote?
18	Seeing none, Angie, call the roll.
19	MS. FRANKS: Chairman Leara?
20	CHAIRMAN LEARA: Approved.
21	MS. FRANKS: Commissioner Conway?
22	COMMISSIONER CONWAY: Approved.
23	MS. FRANKS: Commissioner Hane?
24	COMMISSIONER HANE: Approved.
25	MS. FRANKS: Commissioner Zimmerman?

COMMISSIONER ZIMMERMAN: Approved.

MS. FRANKS: By your vote, you've adopted the minutes of the May 25, 2022, June 28, 2022, and June 29, 2022, as amended.

CHAIRMAN LEARA: Next item on the agenda, Consideration of Disciplinary Actions. Mr. Grewach, you have the floor.

MR. GREWACH: Thank you, Mr. Chairman, Commissioners. Under Tab D, we have a preliminary order of discipline directed to the Argosy Riverside Casino for violation of minimal internal controls and internal control standards E-2.04. That rule requires a verifier for jackpots on electronic gaming device. The process is that when there's a jackpot, a slot attendant would handle the payment of the jackpot and the second casino employee, depending upon the amount, would verify that the jackpot was the correct amount and the correct amount was paid.

On May 7, 2020, when the casinos were reopening after the Covid closures, they were experiencing some severe staffing shortages; so at their request, we on that date granted a variance for eight weeks to waive the requirement, the verifier for any jackpots under \$5,000. The staffing shortages continued after that point in time. This variance was extended several times. The last extension was on July 27, 2021, and expired on October 1, 2021.

On November 2, 2021, the casino self-reported that

1	jackpots under \$5,000 had not been verified from October 1
2	until noon on November 1. That included a total of 2,190 slot
3	jackpots under \$5,000, which totaled 4.2 million dollars. The
4	discipline review board recommended a \$5,000 fine. The
5	licensee's response to the 14-day letter did not contest
6	either the violation or the amount of the fine.
7	CHAIRMAN LEARA: All right, any questions for
8	Mr. Grewach?
9	COMMISSIONER ZIMMERMAN: I do, Mr. Chairman.
10	CHAIRMAN LEARA: Madam Zimmerman?
11	COMMISSIONER ZIMMERMAN: Just a couple of and you
12	answered a lot of the questions that I had had about was it
13	Covid and was it because of staffing and that sort of thing.
14	The last time when the last extension expired, did they ask
15	for another extension based on they continued to have the
16	staffing issues in July when the, you know, it finally did
17	expi re?
18	MR. GREWACH: Not to my knowledge. I could inquire
19	about that and find out, but I do know communication was sent
20	to all the general managers around that time frame emphasizing
21	this waiver was going to end on October 1.
22	COMMISSIONER ZIMMERMAN: Yeah, i was just curious if
23	they asked again a final time and were denied or if they
24	again, if that was a standard that went out to everyone, then
25	that makes sense.

1	MS. KEMPKER: Correct.
2	COMMISSIONER CONWAY: So during Covid, we didn't
3	require the second person?
4	MS. KEMPKER: Correct.
5	COMMISSIONER CONWAY: Thank you. I'll add that to my
6	di cti onary.
7	CHAIRMAN LEARA: Any other questions? All right, I
8	have a coupl e.
9	Leshia, first of all, who can the verifier be? Just
10	any employee, or who's allowed to be a verifier?
11	MS. KEMPKER: It depends on the level of jackpot
12	amount, so anything less than \$1,200, it can be another slot
13	employee or a security employee.
14	CHAIRMAN LEARA: I'm sorry?
15	MS. KEMPKER: It can be any slot employee or a security
16	empl oyee.
17	CHAIRMAN LEARA: Oh, okay.
18	MS. KEMPKER: And then 1,200 to \$4,999.99, it can be a
19	slot employee or a security employee. And then over that, it
20	has to be a slot supervisor.
21	CHAIRMAN LEARA: Okay. And I think we've cleared this
22	up. The variances were issued because or it was across the
23	state then?
24	MS. KEMPKER: Yes.
25	CHAIRMAN LEARA: It wasn't just one?

1	MS. KEMPKER: It was
2	CHAIRMAN LEARA: Okay. And these who issued the
3	vari ance?
4	MS. KEMPKER: MGC staff. Yeah, it was the senior
5	staff.
6	CHAIRMAN LEARA: Would that be up in senior management
7	approving something like that or the
8	JUDGE RICHARDSON: Yes.
9	CHAIRMAN LEARA: So it would be someone at the deputy
10	director level or above?
11	MS. KEMPKER: I'm not sure. It was submitted as a memo
12	and we replied to the memo. I believe I have it here.
13	JUDGE RICHARDSON: Mr. Chairman, the final approval is
14	by the Deputy Director.
15	CHAIRMAN LEARA: Okay, that's fine. That answers the
16	question. Thank you, Leshia. Are there other questions, Mr.
17	Conway?
18	COMMISSIONER CONWAY: Yeah, this is a question I've
19	had. It's not directly related to this, but when I read this
20	the first time, unverified and everything, what now is our IRS
21	rul e?
22	MS. KEMPKER: Anything over \$1,200, you have to have
23	COMMISSIONER CONWAY: Twelve hundred, and that's why
24	the 1,200 figure also is in there for verification?
25	MS. KEMPKER: Right, that's why there's a separate

1	break for that amount.
2	COMMISSIONER CONWAY: So any time a slot hits 1,200, it
3	gets verified also and it gets also turned in to IRS?
4	MS. KEMPKER: Right. And {} surlens is also notified
5	for 1,200 or more.
6	CHAIRMAN LEARA: Any other questions? Seeing none
7	thank you, Leshia. I move for the approval of Disciplinary
8	Action Number DC-22-054. Is there a second?
9	COMMISSIONER CONWAY: Second.
10	CHAIRMAN LEARA: We have a second. Any other
11	discussion? Seeing none, Angie, call the roll.
12	MS. FRANKS: Chairman Leara?
13	CHAIRMAN LEARA: Approved.
14	MS. FRANKS: Commissioner Conway?
15	COMMISSIONER CONWAY: Approved.
16	MS. FRANKS: Commissioner Hane?
17	COMMISSIONER HANE: Approved.
18	MS. FRANKS: Commissioner Zimmerman?
19	COMMISSIONER ZIMMERMAN: Approved.
20	MS. FRANKS: By your vote, you've adopted DC-22-054.
21	CHAIRMAN LEARA: Next on agenda, Disciplinary Action
22	Number 22-055, Mr. Grewach?
23	MR. GREWACH: Thank you, Mr. Chairman. Under Tab E, we
24	have a preliminary order of discipline directed at Bally's
25	Corporation. Ballys Corporation was granted a Class A

license on June 30, 2020. By statute, their first term is for one year, which would have expired then on July 1, 2021. By rule, their renewal application was due on April 1, 2021, but was not filed until April 19, 2021.

Again by statute, the Bally's second term is a one-year term, which would expire on July 1, 2022. By rule, their renewal application was due April 1, 2022, but was not filed until April 29, 2022.

The discipline review board recommended a fine of \$5,000. In the licensee's 14-day letter response, they did not contest either the violation or the amount of the fine. They did in that letter point out that in 2021 the company was undergoing a large expansion. They also indicated they had difficulty because of Covid trying to recruit and train qualified employees in the licensing and compliance departments.

As of 2022, the licensee indicated that during that time frame they were engaged in a very large and complex acquisition, and in addition, their main licensing coordinator retired. And they also in that 14-day letter response outlined some remedial steps they had taken, including copying all -- the entire licensing group on all MGC emails that were received, establishing a database for submission deadlines, and the purchase of new software. The staff recommended there should be a \$5,000 fine.

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CHAIRMAN LEARA: Questions? Madam Zimmerman?

COMMISSIONER ZIMMERMAN: Thank you. Mr. Grewach, just a couple of questions. I know in the letter, their response, as you indicated, they talked about a perfect storm of activity, you know, all of those things that were occurring that prevented them from actually filing in time; but they also mentioned in their letter that, and I quote, "It does appear that the licensee kept in constant contact," and I just wondered if that was actually true. They said that they kept in constant contact with the MGC, and I just wondered if they did keep staff apprised of this perfect storm of activity that kept them from doing what they needed to do.

MR. GREWACH: That is true. There were, as a matter of fact, four different email strings that show almost daily communication back and forth saying, what's your progress, how's it going, you know, give us updates. And so yes, there was that constant communication.

COMMISSIONER ZIMMERMAN: I also noticed in their letter they cited similar cases of discipline of other casinos or other entities being penalized in different ways, perhaps to maybe influence the disciplinary recommendation? I notice they very extensively, you know, cited other cases of discipline and wondered if that was pretty standard, that they might be, you know, trying to maybe lessen the discipline based on other disciplinary recommendations in the past?

recommendation, but in the future, late license renewals and applications and/or people not being licensed for a period of time, I'm not going to be comfortable with fines of this level. Just I think everybody should know that going forward, we're going to look at this differently.

I think we've had another instance or two recent times that it was a substantially higher fine, and I think that something of that nature will be our starting point going in the future. I think timely filings of these applications and renewals is important to maintaining integrity. I'm just presenting that now so if we see this again in the future, I'm not going to be comfortable with fines at this level.

as what my -- I think the world is, in general, is post-Covid to a certain extent, and I understand a lot of complications that have come up the last three years; but I certainly agree with the chairman on this one. I think it would be the intent of this commission that when we see violations of this nature, that not all of those will be greeted with a letter or a minimum fine if they continue to do that. So I certainly agree, Mr. Chair, thank you.

CHAIRMAN LEARA: Any other discussion? Seeing none, I move for the approval of Disciplinary Action DC-22-055. Is there a second?

COMMISSIONER CONWAY: Second.

1	CHAIRMAN LEARA: Second, Mr. Conway. Any other
2	discussion? Seeing none, Angie, please call the roll.
3	MS. FRANKS: Chairman Leara?
4	CHAIRMAN LEARA: Approved.
5	MS. FRANKS: Commissioner Conway?
6	COMMISSIONER CONWAY: Approved.
7	MS. FRANKS: Commissioner Hane?
8	COMMISSIONER HANE: Approved.
9	MS. FRANKS: Commissioner Zimmerman?
10	COMMISSIONER ZIMMERMAN: Approved.
11	MS. FRANKS: By your vote, you've adopted DC-22-055.
12	CHAIRMAN LEARA: Next item on the agenda, Consideration
13	of Rulemaking. That would be you again, Mr. Grewach. Please
14	proceed.
15	MR. GREWACH: Yes, Mr. Chairman. Under Tab F, we have
16	three proposed amendments. Now, these proposed amendments
17	were approved by you at the June meeting. We're presenting
18	them again due to issues that arose with the timing of the
19	filing of the amended rules. When we first planned to present
20	these amendments to you in June, we contacted the Secretary of
21	State's office and received guidance as to the timing of the
22	filing of the amendments.
23	After you approved them in June, we then on June 30, as
24	previously directed to by the Secretary of State's office
25	pursuant to their guidance, filed the amendments, and that

1	Seeing none, I move for the approval of the proposed
2	amendments to rulemaking. Is there a second?
3	COMMISSIONER ZIMMERMAN: Second.
4	CHAIRMAN LEARA: Second. Any other discussion? Seeing
5	none, Angie call the roll.
6	MS. FRANKS: Chairman Leara?
7	CHAIRMAN LEARA: Approved.
8	MS. FRANKS: Commissioner Conway?
9	COMMISSIONER CONWAY: Approved.
10	MS. FRANKS: Commissioner Hane?
11	COMMISSIONER HANE: Approved.
12	MS. FRANKS: Commissioner Zimmerman?
13	COMMISSIONER ZIMMERMAN: Approved.
14	MS. FRANKS: By your vote, you've adopted Resolution
15	No. 22-046.
16	CHAIRMAN LEARA: Thank you. Next item on the agenda,
17	Consideration of Waiver of Institutional Investors. Mr.
18	Grewach?
19	MR. GREWACH: Thank you. Under Roman Numeral VI, G, H,
20	I, and J, we have four companies applying for waiver of
21	licensure as institutional investors. Under Tab G, we have
22	Australian Super Party Limited. They're a publicly trading
23	company that manages retirement funds. They hold 6.06 percent
24	interest in Aristocrat Leisure Limited, a licensed supplier.
25	Under Tab H, we have BlackRock, Incorporated. They are

1	particular company.
2	CHAIRMAN LEARA: But in these other cases, we are
3	looking at specific examples of 6 percent
4	MR. GREWACH: Well, in those other cases, they
5	currently hold those so they report them, but the waiver that
6	they get under the rule gives them the authority it
7	designates them as an institutional investor, gives them that
8	authority to acquire capital. The obvious reason for the rule
9	is to make it easy make it available for the industry to
10	acquire capital and ease of trading of their stock.
11	CHAIRMAN LEARA: And this allows them to go to what
12	percentage?
13	MR. GREWACH: To 20 percent.
14	CHAIRMAN LEARA: Okay. Any questions for Mr. Grewach?
15	Mr. Hane, did you have something? No? All right, moving
16	along. Seeing none, I move for the approval of Resolution No.
17	22-047, Waiver of Institutional Investor for Australian Super
18	Party. Is there a second?
19	COMMISSIONER HANE: Second.
20	CHAIRMAN LEARA: We have a second, Mr. Hane. Any other
21	discussion on that motion? Seeing none, Angie, call the roll.
22	MS. FRANKS: Chairman Leara?
23	CHAIRMAN LEARA: Approved.
24	MS. FRANKS: Commissioner Conway?
25	COMMISSIONER CONWAY: Approved.

1	MS. FRANKS: Commissioner Hane?
2	COMMISSIONER HANE: Approved.
3	MS. FRANKS: Commissioner Zimmerman?
4	COMMISSIONER ZIMMERMAN: Approved.
5	MS. FRANKS: By your vote, you adopted Resolution No.
6	22-047.
7	CHAIRMAN LEARA: Next item, I move for the approval of
8	Resolution No. 22-048, BlackRock, Incorporated, institutional
9	investor. Is there a second?
10	COMMISSIONER ZIMMERMAN: Second.
11	CHAIRMAN LEARA: Second, Commissioner Zimmerman. Any
12	discussion? Seeing none, Angie, call the roll.
13	MS. FRANKS: Chairman Leara?
14	CHAIRMAN LEARA: Approved.
15	MS. FRANKS: Commissioner Conway?
16	COMMISSIONER CONWAY: Approved.
17	MS. FRANKS: Commissioner Hane?
18	COMMISSIONER HANE: Approved.
19	MS. FRANKS: Commissioner Zimmerman?
20	COMMISSIONER ZIMMERMAN: Approved.
21	MS. FRANKS: By your vote, you've adopted Resolution
22	No. 22-048.
23	CHAIRMAN LEARA: Next item, Resolution No. 22-049.
24	move for the approval and look for a second.
25	COMMISSIONER CONWAY: Second.

1		CHAIRMAN LEARA: Second. Any discussion? Seeing none,
2	Angi e,	please call the roll.
3		MS. FRANKS: Chairman Leara?
4		CHAIRMAN LEARA: Approved.
5		MS. FRANKS: Commissioner Conway?
6		COMMISSIONER CONWAY: Approved.
7		MS. FRANKS: Commissioner Hane?
8		COMMISSIONER HANE: Approved.
9		MS. FRANKS: Commissioner Zimmerman?
10		COMMISSIONER ZIMMERMAN: Approved.
11		MS. FRANKS: By your vote, you've adopted Resolution
12	No. 22	-049.
13		CHAIRMAN LEARA: Next item on the agenda, Resolution
14	No. 22	-050, T. Rowe Price Associates, Incorporated. I move
15	for the	e approval. Is there a second?
16		COMMISSIONER HANE: Second.
17		COMMISSIONER ZIMMERMAN: Second.
18		CHAIRMAN LEARA: Second, Madam Zimmerman. Any
19	di scus	sion? Seeing none, Angie, please call the roll.
20		MS. FRANKS: Chairman Leara?
21		CHAIRMAN LEARA: Approved.
22		MS. FRANKS: Commissioner Conway?
23		COMMISSIONER CONWAY: Approved.
24		MS. FRANKS: Commissioner Hane?
25		COMMISSIONER HANE: Approved.

1	MS. FRANKS: Commissioner Zimmerman?
2	COMMISSIONER ZIMMERMAN: Approved.
3	MS. FRANKS: By your vote, you've adopted Resolution
4	No. 22-050.
5	CHAIRMAN LEARA: Next item on the agenda, Consideration
6	of Licensure of Level 1 and Key Applicants.
7	MR. GREWACH: Sergeant Sammy Seaton.
8	CHAIRMAN LEARA: Good morning, Sergeant. You have the
9	floor when you're ready.
10	SERGEANT SEATON: Mr. Chairman and Commissioners, good
11	morning. Missouri State Highway Patrol Investigators and
12	Missouri Gaming Commission Financial Investigators conducted
13	comprehensive background investigations on multiple Key and
14	Level 1 applicants. These investigations included, but were
15	not limited to, civil, criminal, financial, and general
16	character inquiries that were made in the jurisdictions where
17	the applicants have lived, worked, and frequented; and the
18	respective investigative findings were provided to the
19	Missouri Gaming Commission staff for their review.
20	The following applicants are being presented for your
21	consi derati on:
22	Scott Alan Bowers, Security Operations Manager,
23	Ameristar Casino, Kansas City, LLC.
24	Jason Alan Cook, Casino Operations Manager, Ameristar
25	Casi no Kansas Ci ty, LLC.

1	Thomas Jeffrey Masters, IT Manager, Argosy Riverside
2	Casi no.
3	Uri Lahajj Clinton, Executive Vice President, General
4	Counsel and Corporate Secretary, Boyd Gaming Corporation.
5	Baptiste Geoffrey Christine Ghislain de Cartier de
6	Marchienne, Director, Brepols Group NV.
7	Kathryn Ann Schuster, Senior Vice President and General
8	Manager, Caesars Entertainment, Incorporated.
9	Kate Claire Lowenhar-Fisher, Executive Vice President,
10	Chief Legal Officer, General Counsel and Corporate Secretary,
11	Everi Payments, Incorporated.
12	JoAnne Adrienne Epps, Director, Gaming and Leisure
13	Properties, Incorporated.
14	Keith Richard Hacker, Director of Finance, Hollywood
15	Casi no St. Loui s.
16	James Ronald Odell, Executive Chairman, Light & Wonder,
17	Inc.
18	Virginia Eileen Shanks, Independent Director, Light &
19	Wonder, Inc.
20	Timothy James Osborne Throsby, Independent Director,
21	Light and Wonder, Inc.
22	Haig Edwin Asenbauer, Deputy Chairman of the
23	Supervisory Board, Novomatic AG.
24	Vimla Elizabeth Black-Gupta, Director, Penn National
25	Gaming, Incorporated.

1	investigation from the first time, the initial, as an
2	attachment?
3	JUDGE RI CHARDSON: Yes.
4	CHAIRMAN LEARA: And we've seen that before?
5	JUDGE RI CHARDSON: You have.
6	CHAIRMAN LEARA: This isn't exclusive to this case,
7	okay. One thing I want to call out, it appears that I
8	believe that employees from the Gaming Commission who go into
9	the industry have a cooling off period; is that correct?
10	MR. GREWACH: That's correct, two years.
11	CHAIRMAN LEARA: Two years, and that's been satisfied
12	here several years ago?
13	MR. GREWACH: That's correct.
14	CHAIRMAN LEARA: Okay, I just want to call attention to
15	that. All right, any other discussion? Seeing none, I move
16	for approval of Resolution No. 22-051. Is there a second?
17	COMMISSIONER CONWAY: Second.
18	CHAIRMAN LEARA: Second, Mr. Conway. Any other
19	discussion? Seeing none, Angie, call the roll.
20	MS. FRANKS: Chairman Leara?
21	CHAIRMAN LEARA: Approved.
22	MS. FRANKS: Commissioner Conway?
23	COMMISSIONER CONWAY: Approved.
24	MS. FRANKS: Commissioner Hane?
25	COMMISSIONER HANE: Approved.

fond memories of this building. I remember my daughter, who I think would have been about six or seven years old at that time -- I used to come in and work on Saturdays so I could get some reading done, and she would come in this room and sing and entertain the other staff who happened to be walking through the building.

And I also remember a meeting in that front conference room when we wrote the first self-exclusion program in the world, and the first draft needed a few revisions and we had a packed room full of industry people trying to tell us what we had done wrong. But that has become a model for the world, and most of the rest of the world has followed the Missouri self-exclusion program.

I think my fondest memories are in working with the staff, many dedicated members that still remain here. I hope I don't offend any of our other clients, but in my view the best Executive Assistant in the world is Angie Franks. And it was a great time, and really my role at GLI isn't that much different than it is here. GLI is really an extension of our regulatory clients. The testing and certification of gaming equipment is a regulatory responsibility that most jurisdictions have chosen to outsource, and we're fortunate enough to be chosen by about 80 percent of the world to do that testing.

And so really, the way we view the world is that all

1	our clients are about 475 different regulatory agencies like
2	yourselves that we test on behalf of. Our customers are the
3	gaming equipment manufacturers and other industry participants
4	that choose to submit their technology to us to evaluate under
5	your technical standards and submit to you to be certified
6	that it meets those. But we take our direction from you, the
7	client, and so we often will run into instances where two
8	jurisdictions will have the exact same rule and Jurisdiction A
9	wants it tested or documented or processed one way and
10	Jurisdiction B wants it processed another way; and that's the
11	way we do it because we're acting under your authority.
12	So just a little kind of trying to put the organization
13	in perspective. When we were formed in 1989, our founder
14	James Maida
15	CHAIRMAN LEARA: Can I interrupt for a second? What is
16	your position again?
17	MR. MULLALLY: I'm the Senior Vice President of
18	Government Relations and General Counsel, so I have pretty
19	much everything other than testing.
20	CHAIRMAN LEARA: Thank you. Sorry for the
21	i nterrupti on.
22	MR. MULLALLY: That's what I do. But when we were
23	formed in 1989, James Maida was a test engineer in the New
24	Jersey Division of Gaming Enforcement testing Laboratory. At
25	 that time it was just Nevada and New Jersey that had Legalized

gambling in this country, and they both had government testing labs.

And so as the tribal gaming started to emerge and the riverboat states, Iowa had just passed riverboat gambling, South Dakota Lottery had just passed video Lottery terminals, James started thinking, Wait a minute, if every state and every tribe sets up their own government testing Lab and every manufacturer has to ship a prototype of every machine to every state and every tribe, that's going to get expensive. What if I created a place where they could send it to one place and I could test it for all the jurisdictions for one price at one time, that would be way more efficient.

And so we were really born out of economic efficiency. It didn't take us long to go global. We're now in 24 locations around the world, we have 24 laboratories around the world. We have other places like Kansas City, Missouri, for instance, that's not counted in that 24. That's where my office is and also Zach Kastelic, Associate General Counsel is also in Kansas City, and my wife is my part-time assistant and is in Kansas City.

But we have 24 laboratories and, as I said, 475 jurisdictions. We have done since our formation over three million certifications globally. Just to give you a little perspective on our locations around the world, we are a global company. I was on a call at 7:00 this morning halfway around

the world, it was 4:30 in the afternoon their time, with some of our team working on an important project.

Some of the key miles -- I'm missing a slide. Well, somehow my timeline got deleted out of here, but some key milestones, we were chosen in 1991 to help start up the lowa casinos; in '94, we were the only testing lab for the Missouri casinos and we remained that way for some time.

We opened our European headquarters in 1998. In 2010, we became the consultant for the Kentucky Horse Racing Commission to essentially create the historic horse racing industry, were their technical advisor for that and were the expert witness in a lengthy court battle over that type of technology. We are often an independent advisor to jurisdictions when they encounter new technology or creating new market verticals like, for instance, horse racing.

I testify periodically in front of legislators, but never as an advocate. We've never taken a position on gaming legislation; we're always a neutral subject matter expert. Our most guarded and valuable intellectual property is our independence. We have every employee sign an annual statement of independence saying that we are -- we don't take sides, we work on behalf of regulators, and we don't favor any industry participant over another.

In fact, one of the challenges we have, you may be familiar with the GLI Technical Standard Series. It's a

value-added service that we provide to the industry. We don't charge for it, it's a public document, anybody can use it. It takes a fair amount of expertise and staffing power to be able to develop and maintain those.

We really follow a process very similar to a state rulemaking process. Whenever we find an area of new technology, sports wagering, for instance, one of our most recent technical standards is GLI-33 for sports wagering and mobile sports wagering. We put a version out which we think is a collection of best practices or technical guidelines, while avoiding any proprietary industry practice. One of the things that we learned early on is that vendors will sometimes try to get their proprietary or intellectually protected property into a technical standard so that only they can be the solution, so we have to steadfastly avoid that.

But then we put that out to regulators globally to comment on it. The regulators that respond are a working group, we take their comments, we come out with another version, we put that out to the industry to comment, we then circulate that among the working group, then finally we come up with a standard. We follow that same process as the standards are updated when technology or consumer behaviors or risk patterns change.

It takes a lot to run a modern testing lab. A lot of -- we're really a collection of subject matter experts.

Engineering is broken down into a lot of different areas of expertise. That's probably an oversimplification there. We have people that specialize in systems, people that specialize in communication protocols, people that specialize in software code review, people that specialize in hardware, people that specialize in security. And so that engineering department is highly segregated.

Our math team is I think over 40 people globally run by two PhDs, and I don't know how many masters level math people we have. I know when I go into one of our offices and walk by the math department, they always have a big whiteboard that looks like the *Goodwill Hunting* stuff. And I remember one time I wrote on the bottom, I said, "equals 375" on the bottom and they got really mad for me touching their whiteboard, so I don't do that.

Our technical compliance group is now about 50 people globally, and this is the group that monitors the technical requirements of every gaming commission, all the 475-plus clients we have globally, not only what the standard is, but how it's interpreted. So we internally maintain a database that's much like, for the lawyers in the room, the Uniform Commercial Code. It's annotated with all the little rulings and decisions and emails that regulators send us about how they want certain things done. That's unique in the world, and it takes a lot of people to do it.

We have -- I think we do a bi-weekly call with your team, with the Kellys and your technical team, and we have a number of commissions where we have regular calls for those that have more robust technical staffs to make sure that our testing is aligning with their expectations.

Quality assurance is the ones who check engineering, so we don't just trust the engineers to test it right and send it off. After it's tested, it goes through a quality assurance review and they compare all the documentation that was done during the testing with the requirements to make sure everything was met.

I'm not going to go though all these, but QMS is our Quality Management System, it's an important one, it's a very esoteric job. We have Mark Mensik out of Colorado that lately sat for us globally, I think he's the best in the world. He manages all our ISO accreditations and all our audits, all the independent oversight that we get, not only from those certification bodies of all our 24 -- see every one of our 24 labs has to be ISO certified, but also from our regulatory clients like yourselves that will come in and audit us every year or every couple of years, and he helps manage that process as well.

There's a lot of things on here, just a couple I'll mention. Our Legal and Regulatory Compliance, there's some labs that don't have a legal department. I don't know how

they do it because there's a lot of legal issues that come up with running a lab. But we have, if you count James Maida, who's our president who's both an engineer and a lawyer, if you count him, we have six lawyers on staff globally and we have a regulatory clients staff that not only deals with gaming regulations, but just all the regulations that we deal with in being a global business.

And then little things, like you say, Maintenance, why do they have Maintenance up there? Well, when you're a high tech company like us, we have these huge server rooms that have to be air-conditioned and we have a lot of other people's intellectual property that we have to protect, and that infrastructure is really important.

In fact, in New Jersey the maintenance staff reports to Paul Magno, who's one of the co-founders of the company, and Bob Schrader, who's one of the first employees of GLI. And in Las Vegas and Denver, it's Dave Daniels, who's one of the longest tenured employees in the company and a senior director. So things like maintenance and details like that are very important to us,

And then -- I'm winding down here, but I thought it was important to talk about our culture. We built a culture very similar to the one that you have here and I'm sure the Judge has been good at maintaining. One of the things I tried to build here was, one, it was very competitive and built on

excellence and collaboration. In other words, I wanted to be competitive with ourselves and we wanted every person to try to be the best person they could be so that we could be the best gaming commission that we could be and provide the best service.

And the culture at GLI is very much the same. It's all about client wins. I led an exercise starting in December of 2019 with a marketing firm because I didn't think -- I thought we were great at being a testing lab; I didn't think we were great at telling our story, either externally or internally, and I wanted to develop a better storytelling ability to motivate employees internally and to be able to help communicate to other outside stakeholders what we do.

So we hired a firm that led us through an exercise and we came up with a video that's available on our website. I'm not going to bore you by playing it here today, but it's only about a minute and a half. And the tag line they came up with was -- I came up with it, and now I can't even remember it -- Navigating -- Illuminating Your Path to Greatness, and it's all about our journey in helping clients achieve whatever success they're setting out to achieve.

And that's really what we do every day. And I live and my teams live in this world where every day we are talking about compliance issues, externally and internally, where's the industry going, what challenges are regulators facing, how

can we help them? So we're more than just a test lab; it's become a pretty robust consulting practice.

We had -- in the past couple of years, we've had some very challenging projects because legislatures have decided that not only do they want to do new things like sports betting, but they want to take two years to figure out how to do it and then give the regulator 90 days to get it up and running.

And so both Wyoming Gaming Commission and South Dakota Gaming Commission were put in that position where the legislation passed and they were mandated to issue licenses and have it up and running in 90 days, so they hired us as a consultant and we beat both deadlines by about a week. So those were fun projects to work on.

We're currently the consultant for the Nebraska Racing Gaming Commission. They've authorized five casinos and sports betting and some other forms of gaming, and so they've retained us to help essentially build out the gaming commission. They have three staff people, and so we've helped them write their regulations, minimum internal control standards, licensing requirements; and we're doing the testing for them, and they're going to open their first temporary casino in September. So those are the type of projects we assist regulators with.

And then I thought it might be helpful, I think there's

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a lot of good resources out there, I think these are some of the best. The largest gathering of regulators in the world meets annually at our GLI North American Regulators Round Table. We attract over 300 regulators, mainly from North America, but all over the world. We welcomed -- I think the furthest traveler -- the Judge met him, my friend -- who's become my friend -- Reann Risby from the United Arab Emirates flew over from Ras Al-Khaimah. They have authorized the Wynn Organization to build the first casino in the Middle East, and so we've been working with them to help establish their regulations. But it's a great event, it's two days, it's free to attend, busy two days of some of our staff, some regulators presenting, some industry experts.

I think IMGL, Marc Ellinger, president of IMGL is here. His staff, I think they do a great job of education and hold numerous events throughout the year. I was lucky to be on the faculty. They had some new commissioner and senior staff training in New York here about a month ago, and I was on the faculty with Dan Hartman, my good friend who's a director in Colorado, and a number of other regulators or former regulators that did a day-long training for regulators.

IAGA, the International Association of Gaming Advisors, it does a great job. They put on a lot of online events as well. And then NCLGS, the National Council of Legislators from Gaming States, we have an ongoing strategic partnership

1	looks like a flexible cocktail straw and you can disguise it
2	and it will blind the eye that empties the tokens; and so
3	instead of one, two, three, four, five, six, seven, eight,
4	nine, ten, stop, the machine doesn't see anything, it just
5	empties the hopper.
6	And then ticket-in/ticket-out came, and now all of a
7	sudden you have much more robust security, many more layers of
8	security, it's much more complex to defeat, but if you can get
9	in it, now you have access to the entire back. So risk
10	fundamentally changed. The skills needed to manage that risk
11	change, so that's the fastest growing area.
12	With regard to testing, we have every state in the
13	country except for New Jersey, which still has its own testing
14	lab. There are other states that have their own testing labs,
15	but every one of them except for New Jersey has moved to
16	independent labs, Nevada, Mississippi, Michigan, Pennsylvania,
17	Montana.
18	COMMISSIONER CONWAY: Are you doing Kansas this week?
19	MR. MULLALLY: We are.
20	COMMISSIONER CONWAY: What's a soft opening for gaming
21	for sports wagering? I've never heard of that before.
22	MR. MULLALLY: Yeah, I think it's a media term of art
23	that no, they are well, I mean I think the intent is
24	that the games aren't
25	COMMISSIONER CONWAY: Ready?

1	MR. MULLALLY: Adam Koenig?
2	COMMISSIONER CONWAY: Yes.
3	MR. MULLALLY: Yeah, he was just a presenter at our
4	seminar in Boston.
5	COMMISSIONER CONWAY: He was very involved in what
6	Kentucky was doing. Anyway, if you have time after we get out
7	here, I do have a couple of questions I'd like to ask you.
8	MR. MULLALLY: Okay, as long as the staff signs off.
9	There's some kind of rule I seem to remember.
10	COMMISSIONER CONWAY: All right, thank you.
11	CHAIRMAN LEARA: Any other questions for Mr. Mullally?
12	Seeing none, thank you for the presentation and the
13	background. Very interesting, and I think we have a much
14	deeper understanding after that of GLI and what you do. So
15	thank you.
16	MR. MULLALLY: If you ever make it to Denver, New
17	Jersey, or Las Vegas, we'd love to have you on a lab tour.
18	I've given thousands of them probably by now, and I've never
19	had anybody walk out of the lab saying, "That's exactly what I
20	expected. "
21	CHAIRMAN LEARA: Thank you. All right, moving on, I
22	think what our plan is that we're going to go in closed
23	session real quick, come back Judge?
24	JUDGE RICHARDSON: Actually, Chairman, what we had
25	talked about, if it is still agreeable with you, is just to

1	Boyd Gaming Corporation.
2	George Marshall Hirsberg II, Executive VP, Chief
3	Financial Officer, Treasurer, Boyd Gaming Corporation.
4	Marianne Elizabeth Johnson, Executive VP, Chief
5	Diversity Officer and Co-Executive Chair, Boyd Gaming
6	Corporati on.
7	Blake Rampmaier, Vice President CIO, Boyd Gaming
8	Corporati on.
9	Keith Edward Smith, President and Chief Executive
10	Officer, Boyd Gaming Corporation.
11	Peter McGregor Thomas, Outside Director, Boyd Gaming
12	Corporati on.
13	Janis Laverty Jones Blackhurst, Independent Director,
14	Ceasars Entertainment, Incorporated.
15	Takatomo Imai, President, Director, Secretary and
16	Treasurer, JCM American Corporation.
17	Koji Yoshikawa, Outside Director, Japan Cash Machine
18	Company, Ltd.
19	Barry Laine Cottle, CEO/President/Director, Light &
20	Wonder, Incorporated.
21	Todd Michael George, Executive Vice President,
22	Operations, Penn National Gaming, Incorporated.
23	There are no pending requests for these investigations
24	Investigative findings were provided to the Missouri Gaming
25	Commission staff for their review, and I would be glad to

1	Missouri, Investigatory, Proprietary and Application Records
2	and Section 610.021, Section 1, Revised Statutes of Missouri,
3	Legal Actions and Matters Subject to Attorney Client Privilege
4	and Legal Work Product, Sections 3 and 13, Personnel, Section
5	12, Contracts, and Section 14, Records Protected from
6	Disclosure by Law. Is there a second?
7	COMMISSIONER HANE: Second.
8	CHAIRMAN LEARA: We have a second. Any discussion on
9	the motion? Seeing none, Angie, please call the roll.
10	MS. FRANKS: Chairman Leara?
11	CHAIRMAN LEARA: Approved.
12	MS. FRANKS: Commissioner Conway?
13	COMMISSIONER CONWAY: Approved.
14	MS. FRANKS: Commissioner Hane?
15	COMMISSIONER HANE: Approved.
16	MS. FRANKS: Commissioner Zimmerman?
17	COMMISSIONER ZIMMERMAN: Approved.
18	MS. FRANKS: We're in closed session.
19	CHAIRMAN LEARA: Thank you.
20	[THE COMMISSION WENT INTO CLOSED SESSION]
21	CHAIRMAN LEARA: We are now in open session. Item on
22	the agenda still open, I believe, is Consideration of
23	Licensure or I'm sorry, Relicensure of Key Persons,
24	Resolution No. 22-052. Any questions for Mr. Grewach? Seeing
25	none, I move for the approval of Resolution No. 22-052,

1	Relicensure of Key Persons. Is there a second?
2	COMMISSIONER CONWAY: Second.
3	CHAIRMAN LEARA: Second, Mr. Conway. Is there any
4	discussion? Seeing none, Angie, call the roll.
5	MS. FRANKS: Chairman Leara?
6	CHAIRMAN LEARA: Approved.
7	MS. FRANKS: Commissioner Conway?
8	COMMISSIONER CONWAY: Approved.
9	MS. FRANKS: Commissioner Hane?
10	COMMISSIONER HANE: Approved.
11	MS. FRANKS: Commissioner Zimmerman?
12	COMMISSIONER ZIMMERMAN: Approved.
13	MS. FRANKS: By your vote, you've adopted Resolution
14	No. 22-052.
15	CHAIRMAN LEARA: Next item on the agenda, Consideration
16	of 2023 Meeting Dates. Any questions, comments? Seeing none,
17	I move for the approval of the meeting dates. Is there a
18	second?
19	COMMISSIONER ZIMMERMAN: Second.
20	CHAIRMAN LEARA: We have a second. Any discussion?
21	Seeing none, Angie, please call the roll.
22	Ms. FRANKS: Chairman Leara?
23	CHAIRMAN LEARA: Approved.
24	MS. FRANKS: Commissioner Conway?
25	COMMISSIONER CONWAY: Approved.

1	MS. FRANKS: Commissioner Hane?
2	COMMISSIONER HANE: Approved.
3	MS. FRANKS: Commissioner Zimmerman?
4	COMMISSIONER ZIMMERMAN: Approved.
5	MS. FRANKS: By your vote, you've approved the 2023
6	commission meeting dates.
7	CHAIRMAN LEARA: I now move for adjournment of the
8	August meeting of Missouri Gaming Commission. Is there a
9	second?
10	COMMISSIONER HANE: Second.
11	CHAIRMAN LEARA: Second. Angle, call the roll.
12	MS. FRANKS: Chairman Leara?
13	CHAIRMAN LEARA: Approved.
14	MS. FRANKS: Commissioner Conway?
15	COMMISSIONER CONWAY: Approved.
16	MS. FRANKS: Commissioner Hane?
17	COMMISSIONER HANE: Approved.
18	MS. FRANKS: Commissioner Zimmerman?
19	COMMISSIONER ZIMMERMAN: Approved.
20	MS. FRANKS: We are adjourned.
21	CHAIRMAN LEARA: We stand adjourned. Thank you all.
22	Thanks for waiting.
23	[THE MEETING ADJOURNED]
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