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1 BEFORE THE MISSOURI GAMING COMMISSION

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5 HEARING

6 AT MISSOURI GAMING COMMISSION

7 3417 KNIPP DRIVE

8 JEFFERSON CITY, MISSOURI 65109

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12 DATE TAKEN: FEBRUARY 23, 2022

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14 HEARING TIME: 9:30 a.m.

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1 A P P E A R A N C E S

2 COMMISSIONERS:

3 MIKE LEARA, Chairman

4 DAVID W. HANE, Commissioner

5 PAT CONWAY, Commissioner (via Zoom)

6 JAN ZIMMERMAN, Commissioner (via Zoom)

7 ANGIE FRANKS, Commission Assistant

8 EDWARD J. GREWACH, General Counsel

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20 Court Reporter:

21 MS. JOANN RICHARDSON

22 Alaris Litigation Services

23 711 N. 11th Street

24 St. Louis, Missouri 63101

25 (314) 644-2191

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1 P R O C E E D I N G S

2 CHAIRMAN LEARA: We will call to order
3 the meeting for the Missouri Gaming Commission. Can
4 you please call the roll?

5 MS. FRANKS: Chairman Leara.

6 CHAIRMAN LEARA: Present.

7 MS. FRANKS: Commissioner Conway.

8 COMMISSIONER CONWAY: Present.

9 MS. FRANKS: Commissioner Hane.

10 COMMISSIONER HANE: Present.

11 MS. FRANKS: Commissioner Zimmermann.

12 COMMISSIONER ZIMMERMAN: Present.

13 CHAIRMAN LEARA: We have a quorum. The
14 first item on the agenda is adoption of the agenda.
15 I move for the adoption. Is there a second?

16 COMMISSIONER HANE: Second.

17 CHAIRMAN LEARA: We have a second. Any
18 discussion? Seeing none, Angie, please call the
19 roll.

20 MS. FRANKS: Chairman Leara.

21 CHAIRMAN LEARA: Approved.

22 MS. FRANKS: Commissioner Conway.

23 COMMISSIONER CONWAY: Approved.

24 MS. FRANKS: Commissioner Hane.

25 COMMISSIONER HANE: Approved.

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1 MS. FRANKS: Commissioner Zimmerman.

2 COMMISSIONER ZIMMERMANN: Approved.

3 MS. FRANKS: By your vote, you've adopted
4 the agenda.

5 CHAIRMAN LEARA: The next item is team
6 member recognition. Captain Plunkett, you have the
7 floor.

8 MR. PLUNKETT: Thank you, Chairman, Board
9 of Commissioners. Mr. Chairman, we'd like to
10 recognize one of our team members. And that is
11 Corporal Dave Nelson. Would you please come up?

12 As you know, each year we make
13 submissions for the Gaming Division's Officer of the
14 Year. We use that submission also to be the Officer
15 of the Year for the highway patrol nomination.

16 And 2020 was a pandemic year for the
17 highway patrol, like everybody else, and our nominee
18 for 2020 was corporal -- back then it was Trooper
19 Dave Nelson, I believe, at the time. So he got
20 promoted there in that year. But he got promoted
21 and he didn't lay down. What a great thing, right?

22 He went out that year and, I think, did
23 about 64 felony arrests and 80-something
24 misdemeanors and he was drug arrests and helping
25 individuals that were homeless and was involved in

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1 some of our projects and stuff with that kind of
2 thing.

3 And when the pandemic ended up hitting
4 and we shifted back to doing road work, he was one
5 of the people that went to drug and crime. He got
6 involved in several investigations there and came
7 back with really, really positive remarks on the
8 work that he did over there, which was no surprise
9 to us.

10 Dave is one of those guys that's involved
11 in his church, his kids' school.

12 How many kids have you got?

13 MR. NELSON: Six.

14 MR. PLUNKETT: Six. I thought it was,
15 like, 14. I'm sorry. So with grandkids, we're
16 getting close now, right? So --

17 MR. NELSON: Yeah.

18 MR. PLUNKETT: Yeah. He's a grandfather
19 and everything. But, Dave, if his kids have got
20 something going on, he's involved in it. He's very
21 active in his school, his community, and everything
22 else. He fits all of the marks that we look for
23 when we started looking for officers to nominate
24 awards like this and try to make the distinction
25 between the many fine people, men and women, that we

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1 have working for us.

2 So I've known Dave for going on 25, 30
3 years now. We were both officers down in southeast
4 Missouri back in the day, when he was part of the
5 water patrol. He's also one of our -- one of our
6 brothers that moved over -- brothers and sisters
7 that moved over from the water patrol during the
8 merger. And he has done an outstanding job as a
9 part of our agency and truly has been a great
10 representation of that fine organization as well.

11 So I'm very pleased for our 2020
12 nomination. And you are our recipient for the
13 Patrol's Ace Award. So I want to congratulate you,
14 Dave. Thanks so much for what you do each and every
15 day.

16 And just to keep things simple, we did it
17 again in '21. Just so people know, this is not an
18 award that I just decided. It is -- and it's called
19 -- it's the Captain's Ace Award, but really what we
20 do is, we solicit from every vote. Every vote has
21 to make a nomination for who they think in their
22 team is the best representative to be a nominee for
23 this award.

24 And Dave was also nominated again in 2021
25 for much of the same things. And I want to tell

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1 you, he and that team at River City -- and I've got
2 to thank Sergeant Moore and his team over there at
3 River City. They really have a great partnership
4 with the boat there, the casino operation and all
5 those folks.

6 And they really do try to keep that
7 facility safe, but that involves arresting people
8 that need to be arrested and giving people that need
9 help, help, and doing all those kind of things. And
10 Dave is really an important part of that.

11 Once again, multiple felony arrests,
12 multiple misdemeanor arrests, getting involved in
13 things. One of the things was, was they had a
14 situation there on a drug arrest that was out in the
15 parking garage that led into the hotel.

16 And the management there had been great.
17 They want to keep their facility safe and they work
18 with them very closely. That ended up being a pill
19 mill type operation and we removed some weapons and
20 things. And just it ended up being a big case. And
21 Dave and Sergeant Hedrick were a big part of that.
22 But teamwork, teamwork, teamwork.

23 And I think if anybody that has ever
24 worked with Dave, well, they would tell you, he is a
25 team first kind of guy. He goes out and makes the

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1 effort individually, but he's all about team.

2 So those nominations come in and I don't
3 even make the final choice. We have a committee
4 that makes all these choices. When they sorted
5 through all the applicants, Dave ended up being the
6 back-to-back winner.

7 So, Dave, I want to congratulate you.
8 You're a model of consistency and effort and I can't
9 ask for anything more than that. And I just want
10 you to know how appreciative I really, really am.
11 So on behalf of the Gaming Commission,
12 congratulations for being a two-time winner.

13 MR. PLUNKETT: Thank you, Chairman.

14 CHAIRMAN LEARA: Thank you, Captain.

15 Thank you, Corporal. Congratulations.

16 All right. Next item on the agenda,
17 consideration of minutes from January 19th. I move
18 for the approval. Look for a second.

19 COMMISSIONER HANE: Second.

20 CHAIRMAN LEARA: Second. Any discussion?

21 Seeing none, Angie, please call the roll.

22 MS. FRANKS: Chairman Leara.

23 CHAIRMAN LEARA: Approved.

24 MS. FRANKS: Commissioner Conway.

25 COMMISSIONER CONWAY: Approved.

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1 MS. FRANKS: Commissioner Hane.

2 COMMISSIONER HANE: Approved.

3 MS. FRANKS: Commissioner Zimmerman.

4 COMMISSIONER ZIMMERMAN: Approved.

5 MS. FRANKS: By your vote, you've adopted
6 the minutes of the January 19th, 2022 meeting.

7 CHAIRMAN LEARA: Next item on the agenda,
8 consideration of relicensure.

9 Mr. Grewach, were you going --

10 MR. GREWACH: Chris Soriano will present
11 for the applicants.

12 CHAIRMAN LEARA: Okay. Mr. Soriano, you
13 have the floor when you're ready.

14 MR. SORIANO: Good morning Chairman and
15 Commissioners. My name is Chris Soriano,
16 S-O-R-I-A-N-O. I'm the Vice President and Chief
17 Compliance Officer for Penn National Gaming,
18 Incorporated. With me is Aaron Rosenthal, Senior
19 Vice President Regional -- that's R-O-S-E-N-T-H-A-L
20 -- Senior Vice President Regional Operations for
21 Penn National Gaming.

22 On behalf of the 2,100 Missouri based
23 team members of Penn National Gaming, it's my
24 privilege and honor to appear in front of you today
25 seeking the renewal of our Class A license. And

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1 following behind me will be Lance George, seeking
2 renewal of the Riverside property's Class B license.

3 We'll make a brief presentation to you
4 today. Lance will follow on and he has some
5 speakers with him as well. We're happy to take any
6 questions or discuss any topics of interest to the
7 Commission.

8 But, again, very briefly today I'll touch
9 on our corporate overview and recent performance,
10 given that it's relevant to the renewal of our Class
11 A license. We'll emphasize our partnership with
12 Missouri and certainly, as the captain just said, we
13 view it as a partnership.

14 We are happy to be licensees in this
15 state. We understand the high level of
16 responsibility imposed on licensees in this state.
17 It's something we always strive for. But we look at
18 economic development. We look at jobs. We look at
19 the Commission's role. And we truly view ourselves
20 as partners with you as we move through the
21 regulatory process.

22 And I can't say the enough about the
23 professionalism and thoroughness that the staff
24 always provides to us as licensees and how much we
25 appreciate that collaboration. And we'll leave it

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1 with our future plans for the state and then turn it
2 over to Lance for his presentation regarding the
3 property.

4 Briefly, in addition to the three boats
5 that we operate here in Missouri, Penn is currently
6 operating a total of 43 properties across 20 states
7 throughout the United States. We have, as many
8 other operators have, gone into the online sports
9 betting state.

10 We're currently offering online sports
11 betting in 12 states. And obviously that's
12 something under discussion here in Missouri as well.
13 It would obviously be an opportunity we would be
14 happy to avail ourselves of, should it be permitted,
15 and subject to the Commission's approval.

16 We are also currently operating online
17 casino products in four states in addition to the
18 sports betting. You may have seen, we recently
19 acquired the entirety of a company called --
20 (Interruption in proceedings.) Thank you, Chair.

21 We recently acquired interest in
22 theScore, which is a media company and web betting
23 company in Canada. They are scheduled to launch
24 online sports betting in Ontario, Canada in April of
25 2022. So very exciting things for both our domestic

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1 and now international products coming forward.

2 Very briefly -- and we've obviously
3 provided very detailed financial information
4 regarding the company as part of the investigation.
5 And as a publicly reported company, this is all in
6 our SEC filings.

7 But just very, very high level, our
8 corporate balance sheet -- which, of course, our
9 financials suitability is relevant to our license.
10 Our corporate balance sheet is very strong.

11 Our fourth quarter 2021 revenues and
12 adjusted EBITDA exceeded both our levels in 2019 and
13 2020 in what continued to be somewhat of a
14 challenging operating environment for the entire
15 industry coming out of COVID and with staffing and
16 et cetera.

17 And you can see that our 2022 guidance is
18 for a -- you know, a very strong -- a continued
19 strong financial performance from the corporate
20 level, which enables us to engage in various
21 initiatives, continue to be the topnotch
22 best-in-class operator that --

23 CHAIRMAN LEARA: I have a question for
24 you while you're in the middle of this here subject.

25 MR. SORIANO: Yes.

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1 CHAIRMAN LEARA: This is the corporate
2 balance sheet. That's not just the casino
3 operations, it's the entire business model; is that
4 correct?

5 MR. SORIANO: That's correct, Chair.
6 That's everything rolled up to the corporate level.

7 CHAIRMAN LEARA: And you've exceeded '19,
8 2019?

9 MR. SORIANO: That's correct.

10 CHAIRMAN LEARA: Thank you.

11 MR. SORIANO: Sure.

12 And, again, our guidance for 2022, which
13 has been publicly announced, you know, we continue
14 to -- you know, to look to see growth and look to
15 see a strong 2022.

16 With that, I'll ask Aaron to talk a
17 little bit about our property activities here in
18 Missouri.

19 MR. ROSENTHAL: Thank you Commissioners
20 and staff. It's a pleasure to be here this morning
21 with you to review Penn National Gaming and our
22 licensure.

23 We truly view it as a partnership, like
24 Chris said. We have 2,100 employees -- or we'd like
25 to have 2,100. We have 2,100 positions with a

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1 number of open positions. And that's a situation
2 that we are experiencing across the company and many
3 businesses are across the country, but we're working
4 hard to fill those jobs. But 2,100 is a number.

5 And we consider it a partnership for a
6 number of reasons. And what's not on here is that
7 it's very personal with the executive staff of Penn
8 National Gaming, our CEO, our executive vice
9 president of operations, myself.

10 We've all lived and operated in the State
11 of Missouri. So we've had close contact on the
12 ground at the properties, either as general
13 managers, assistant general managers, myself at
14 Argosy Riverside, our CEO at what was then known as
15 Harrah's-St. Louis, which is now
16 Hollywood-St. Louis.

17 Our EVP of operations helped open
18 Lumière-River City, and then most recently ran
19 Hollywood-St. Louis. So we have a tight familiarity
20 with the State of Missouri, with the Missouri Gaming
21 Commission, but also at the local level with the
22 jurisdictions that we partner with.

23 And we'd like to acknowledge that we have
24 great partners at the local level and you'll hear
25 more about that in Lance's presentation, like you

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1 did at the other property presentations. But we
2 appreciate everything that happens in Missouri and
3 very happy to continue to operate here.

4 And that's also reflective in the fact
5 that we have three casinos, all through acquisition
6 sequentially. So we started with the acquisition of
7 Argosy Gaming, which gave us the Argosy property in
8 Riverside.

9 And then we bought Harrah's-St. Louis as
10 a one-off transaction. And then subsequently
11 acquired Pinnacle Entertainment, which is gave us
12 River City and St. Louis. So all a reflection of
13 our continued interest to grow and maintain a
14 presence in the State of Missouri.

15 As far as tax revenue generation, we've
16 contributed over \$689 million in tax revenue to the
17 State of Missouri. That's off of the gaming tax.
18 And then in addition, we've got payments that we've
19 made to the St. Louis County Port Authority and
20 other local payments.

21 So the economic impact we provide to
22 local and state government is significant and,
23 again, part of the reason we take our responsibility
24 as an operator in the State of Missouri so
25 seriously.

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1 And then we invest in our partnership.
2 You know, the question is, I'm often asked how much
3 we continue to invest in our properties and do we
4 want them to perform and look and present as great
5 as -- as good as possible. And to that end, when
6 you add it all up, we've invested over \$19 million
7 in the last several years and that doesn't count the
8 investments that are to come.

9 Like Chris said, and Michael here
10 shortly, we like to think of ourselves as a
11 technology-forward company. Our ventures into
12 online iGaming and sports betting are significant.
13 And should that come to the State of Missouri, we're
14 ready, willing and able to be licensed and start
15 operating, which will require a not insignificant
16 amount of investment.

17 And beyond that we also will be
18 presenting what we call our three Cs, our cashless,
19 cardless and contactless technology, which we spent
20 a lot of time and energy in developing with vendors.

21 And we think it's best in class, best in
22 the industry, and really advances our feeling that
23 the casino of the future, which we hope to have
24 fully implemented in the State of Missouri, is one
25 where a customer can come in and go to a player

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1 services center that looks more like an Apple Store
2 versus a bank teller counter and they can enroll in
3 their loyalty rewards program.

4 They can have a single wallet that allows
5 them to wager on slot machines electronically.

6 Should sports betting be legalized, they'll be able
7 to use that same device to bet on sports. And then
8 they can use all their rewards from one bucket
9 throughout the property or any of the channels in
10 which we operate.

11 And beyond that, you know, we hope to
12 further technology where we have walk-out shops like
13 Amazon Just Walk Out and digital keys to go to your
14 hotel rooms, where check-in is automatic. You don't
15 need a physical key.

16 All investments that, when the time
17 comes, we're prepared to make in Missouri, as we
18 made them everywhere else in the country. And,
19 again, not insignificant, given that our footprint
20 is three important casinos in the State of Missouri.

21 So looking to the future, I mentioned
22 three Cs, our technology initiatives. For three Cs,
23 the technology investment alone is going to be 3.4
24 million. Again, what that gets us is the ability
25 for customers to use the technology seamlessly,

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1 efficiently, without having a physical card, without
2 having to use cash at the machine, without having to
3 touch any of that, if they so choose.

4 Of course, the manual operations will
5 still be available to them, if they choose not to
6 use the technology. But where it's been installed,
7 again, we see it as best in class and it's been
8 quite frictionless. I mean, we think it'll be a big
9 advancement to gaming in the State of Missouri.

10 CHAIRMAN LEARA: Could you hold fast real
11 quick?

12 MR. SORIANO: Yeah.

13 CHAIRMAN LEARA: Do we have the ability
14 to increase the incoming volume on -- I mean, we
15 have a couple commissioners remote and -- sorry for
16 the interruption.

17 MR. SORIANO: No, thank you, Chairman.

18 MR. ROSENTHAL: To conclude with Chris'
19 point with respect to investments in technology, you
20 know, I think we look to see where the industry is
21 going and what customers are starting to expect. So
22 when you think of the -- those of us of a -- not to
23 date myself -- but those of us of a certain -- of a
24 certain age remember the coins all over -- you know,
25 when slot machines were full of coins and you were

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1 constantly, you know, dealing with that technology
2 and we've now migrated away from that.

3 There's no desire to -- you'll never, I
4 think, fully take cash out of a casino entirely, but
5 certainly for folks who are used to going and buying
6 their coffee using their Starbucks app or otherwise,
7 it is a feature that can be built in that, you know,
8 we've seen a lot of success with already in
9 Pennsylvania and Ohio. And, again, we would look to
10 deploy for capital investment of over \$3 million in
11 Missouri, assuming the time is appropriate.

12 We are happy -- that concludes the
13 corporate portion of our presentation. We'd be
14 happy to take any questions related to the corporate
15 portion, Chairman, or would you like to have Lance
16 do the property portion and then proceed?

17 CHAIRMAN LEARA: One question. Your
18 advanced technology model that you foresee, do you
19 see that reducing your full-time employees, or do
20 you see that being static? What are your thoughts
21 there?

22 MR. ROSENTHAL: Yeah, it's not an
23 employee reduction program. It's more of an
24 efficiency program where we can make an engagement
25 with the customer more seamless, more smooth. We've

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1 got plenty of open positions and, if anything, we
2 see reassignment of duties where it makes sense, but
3 it's not designed to lower our head counts.

4 CHAIRMAN LEARA: Okay. Thank you. Thank
5 you for that.

6 Any questions for Mr. Rosenthal or
7 Mr. Soriano? Okay. Seeing none, next part of your
8 presentation. Please state your name and title when
9 you are prepared.

10 MR. GEORGE: Good morning, Commissioners.
11 I think Chris and Aaron did a great job setting the
12 table, so we'll sort of jump right into it. Got a
13 few folks with me from the property as well --

14 MADAM REPORTER: Can you state who you
15 are, please?

16 MR. GEORGE: Yes. My name is Lance
17 George. I'm the vice president and general manager.
18 Got a few folks with us from the property and the
19 city. We'll make sure that they introduce
20 themselves as they approach the microphone, spell
21 their last name.

22 With that, I think we'll jump right in.
23 Development agreement, a few highlights in detail
24 here. A fair amount of information on this slide
25 sort of categorized into three separate buckets, if

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1 you will.

2 First up, quarterly rent to Riverside,

3 and you see the supporting detail below that.

4 Second is the status and amount of those rental

5 payments. And then, finally, you will see Riverside

6 tourism tax broken out.

7 Sort of two takeaways here: One, the

8 original agreement remains in place from the

9 inception. No changes to that agreement. And then

10 second, maybe more importantly, the status of those

11 payments. All payments are up to date. No issues,

12 no concerns. We remain in a good place with the

13 City of Riverside.

14 Capital investment. If you jump down to

15 the bottom, you will see a fairly sizable capital

16 investment that occurred in 2018 of \$6.5 million,

17 driven largely by the hotel remodel. And then if

18 you look up to 2020, you can see the impact of COVID

19 with a smaller spend of just over \$300,000. A bit

20 more consistency in the years of '21 and '19, where

21 they spend at \$1.8 and \$1.5 million respectively.

22 And then this slide is in support of the

23 previous slide. You can see a few photos of those

24 capital investments on the top left. You will see a

25 picture of the hotel. I believe that is the

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1 elevator vestibule area. To the right of that, you
2 will see the Red Lotus restaurant. Bottom left, you
3 will see the recently relocated VIP lounge. And
4 then finally, to the bottom right, you will see the
5 restroom renovation.

6 Next up, I will turn it over to George
7 Barrios, our director of security.

8 MR. BARRIOS: Thank you.

9 Good morning. My name is George Barrios,
10 B-A-R-R-I-O-S. I've been with Argosy for
11 approximately 10 years, the last five of that as
12 director of security. Prior to coming to Argosy, I
13 was in law enforcement for 32 years, the last 29
14 with Kansas City Missouri Police Department, where I
15 retired in 2012 and came to Argosy.

16 So I just want to go over some of the
17 things we've done to improve the safety and security
18 of Argosy. First of all, we removed numerous
19 bushes, trees, to open the line of sight from the
20 street to the building. We improved lighting across
21 property. We blocked off access to a large parking
22 area that was not in use.

23 We added cameras across property in the
24 parking areas. We installed a gate at the employee
25 parking area. We also are installed a 911 call box

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1 at the employee parking area.

2 We trained all employees on see
3 something, say something. And we increased our
4 outside patrol, not only as the property, but also
5 with our law enforcement partners, Riverside Police,
6 and the gaming troopers on property.

7 Inside of the building we installed prox
8 locks to all back-of-house entry points, which made
9 it much more secure. We, every year, train on
10 Active Shooter. Also, yearly we train on our
11 emergency response plan and our evacuation plans.

12 We have a very strong partnership with
13 Riverside Police and our troopers on property. We
14 have quarterly law enforcement meetings and a very
15 open line of communication that goes on throughout
16 the year.

17 So now I'd like to go over underage
18 gaming. Of course, we take it very, very seriously.
19 First of all, we have signs posted throughout the
20 properties, the same sign that you see up here on
21 the -- in the picture.

22 So as a department, what we do is, when
23 we hire somebody new that's going to be in this role
24 eventually, they go through approximately 40 hours
25 of just visual observing at turn-styles, watching

1 how to properly conduct the process. These new
2 hires, once that 40 hours is complete, they go
3 through 16 hours of hands-on training.

4 We also have a security policy that
5 details the step-by-step procedure of how to check
6 an identification properly. Also, we have online
7 training or computer training that employees must go
8 through.

9 All security employees, along with the
10 employees across the property that have to deal with
11 checking identifications, attend a yearly training
12 class put on by our gaming troopers. And then
13 leadership monitors the activity at turn-styles to
14 observe people checking IDs to make sure that
15 they're doing it right and make sure that nothing,
16 you know, slips through the cracks. That's all I
17 have.

18 MR. MURPHY: Good morning, Commissioners.
19 My nam is Pat Murphy, M-U-R-P-H-Y. I'm the Chief
20 Financial Officer for Argosy Riverside Casino. I've
21 been in casino gaming close to 20 years, but just
22 have been at Argosy Riverside for about three years.

23 I have two brief slides I wanted to go
24 over with you. Our first slide is our charitable
25 contributions. I'm proud to say that Argosy has

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1 been a great partner to many local organizations in
2 the Riverside and Kansas City area.

3 This slide shows some of our -- the
4 organizations that we have contributed to over the
5 past four years. As you can see, we've contributed
6 over \$350,000. This constitutes monetary donations,
7 in kind donations, as well as doing sponsorships.

8 And I also want to point out that a large
9 percentage of our executive team that Argosy
10 Riverside is either on one of these boards or are
11 actively involved in sponsoring these organizations.

12 Our next slide is going over our MBE and
13 WBE spend breakdown. As a lot of the conversation
14 has come up how 2020 was challenging just because of
15 COVID, so some of our spend numbers between '19 and
16 '20 went down just because of that.

17 But one thing I do want to point out, if
18 you notice between '19 and '20, our total -- our
19 percentage of total eligible spend went from
20 5.36 percent to 8.9. So it's over 3.5 percent
21 increase. And the reason I want to point that out
22 is, even though our spend on the top line went down,
23 the percentage of the WBE spend in the overall spend
24 went up. So that's -- I wanted to point that out,
25 because that's something that we've been very proud

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1 of.

2 On the WBE spend side, we -- again, the
3 same thing. COVID shutdown. We shut down the
4 buffet and the spa and we had some large WBE vendors
5 that we deal with on the buffet side. One in
6 particular is Scavuzzo's, which is a big food vendor
7 of ours. Just because of the shutdown, there was
8 about \$1.7 million decrease in spending with them
9 year over year.

10 But I'm happy to say -- it's not on this
11 slide, but I'm happy to say, in 2021, we're going to
12 have a huge increase in the WBE spend. We have two
13 vendors in particular, one, a roofing contractor, a
14 women-owned roofing contractor that we spent over
15 \$300,000 with.

16 And then another women-owned business,
17 Hartline Construction, which did, as you saw, the
18 renovations of our bathrooms and spending over some
19 -- close to \$600,000 with. So we expect 2021 to be
20 more favorable as far as the WBE and MBE spends.
21 Thank you very much.

22 CHAIRMAN LEARA: Thank you, gentlemen.

23 MR. MURPHY: I want to take a moment to
24 introduce Mayor Kathy Rose.

25 CHAIRMAN LEARA: You have the floor.

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1 MR. MURPHY: City of Riverside.

2 MS. ROSE: Good morning Mr. Chairman and
3 Honorable Commission members. My name is Kathy
4 Rose, R-O-S-E, like the flower. I am -- it's --
5 thank you very much for the opportunity to speak
6 with you today regarding the relationship between
7 the City of Riverside and Penn National Gaming,
8 which has operated as the Argosy Casino Hotel and
9 Spa since 1994.

10 As mayor for the last 16 years, I have
11 worked with several general managers, Lance George
12 being the current one, and each of them has
13 represented Penn Gaming as an excellent community
14 partner to Riverside.

15 Over the years our partnership with Penn
16 Gaming has enabled Riverside to serve our community
17 in a number of ways. The City supports several
18 local agencies, such as Platte County Senior
19 Services and Miles For Smiles that provide services
20 and access and resources for those in need.

21 One program that both the City and Argosy
22 support is the Fire Police Athletic League. This
23 program reaches specifically to at-risk youth in the
24 community to establish positive connections with
25 police officers and firefighters.

1 A highlight of this program is the annual
2 Christmas shop with a cop firefighter. In December
3 2021, 48 kids from 38 families in the Riverside area
4 received the opportunity to go Christmas shopping
5 for themselves and others with funds provided
6 through this program.

7 Working together with surrounding
8 communities in Platte County, we have been improving
9 our parks and trails. In 2021, the Riverfront Trail
10 connector, which joins the Missouri Riverfront Trail
11 to English Landing Park and provides a pedestrian
12 connection between the Cities of Riverside and
13 Parkville, was completed.

14 This year Riverside will construct the
15 Vivion Road Trail, which will connect our community
16 with trail networks in Kansas City.

17 The City recently completed a major
18 update to E.H. Young Riverfront Park that has
19 significantly increased usage during this past year.
20 Representatives from Argosy participated in the
21 planning for this project, as it is located adjacent
22 to the casino property.

23 Beyond trails and parks, the City is also
24 committed to expanding opportunities for residents
25 to improve their overall health and wellbeing.

0029

1 Because of our partnership with Argosy, the City was
2 able to launch the healthy citizen initiative in
3 2007.

4 This program subsidizes 75 percent of
5 residents' membership fees to the YMCA. Additional
6 YMCA partnerships provide free swimming lessons for
7 Riverside children at our community center and
8 expanded helping programs at the City's community
9 center.

10 Most importantly, Riverside's
11 relationship with Penn Gaming has allowed for the
12 development of economic opportunities that benefit
13 the entire region. Horizons Business Park, located
14 just west of the Argosy Casino, has seen the
15 development of more than 4 million square feet of
16 Class A industrial space since 2011.

17 With revenues generated by our agreements
18 with Penn Gaming, Riverside committed \$140 million
19 towards this effort and the result over the past 10
20 years has been almost \$1 billion in private
21 investment that is home to more than 35 companies
22 and almost 4,000 employees.

23 Our efforts created a return of more than
24 \$6 for every dollar spent that benefits the region
25 and the State of Missouri and, simply put, would not

0030

1 have been possible without this partnership.

2 This year, Horizons will become home to
3 the Kansas City Current, the state's only women's
4 professional sports team. The team is currently
5 constructing a state of the art training facility
6 and headquarters that will open in late spring.

7 When fully completed, this nearly \$50
8 million complex will include 13 fields that support
9 the team, training academy, and youth tournaments.
10 This economic growth is also encouraging local
11 businesses to expand and improve their operations as
12 well.

13 I have described just a few of the many
14 positive outcomes that could have only happened
15 because of the partnership with Riverside and Penn
16 National Gaming.

17 Our staffs communicate on a regular basis
18 and work well together to ensure that any concerns
19 can be addressed long before they become problems.
20 This close collaboration and communication that both
21 of our organizations engaged in was critical during
22 COVID and the challenges that were presented over
23 and over.

24 The Argosy team demonstrated resilience
25 and perseverance, overcoming and adapting to operate

0031

1 their business in a professional and safe manner.
2 This cooperative spirit and can-do attitude shared
3 by both of our organizations makes me confident that
4 the years ahead will be as successful and as
5 exciting as the last 28.

6 With me today, I have brought my chief of
7 police, Chris Skinrod, my finance officer, Nate
8 Blum, and my City administrator, Brian Koral. Thank
9 you for this opportunity and we are available for
10 any questions.

11 CHAIRMAN LEARA: Thank you, Mayor.

12 Any questions for Mayor Rose?

13 COMMISSIONER HANE: 16 years as mayor?

14 MS. ROSE: And my mother was 16 before
15 me.

16 COMMISSIONER HANE: Congratulations.

17 CHAIRMAN LEARA: Any questions for Mayor
18 Rose? Seeing none, Madam, thank you.

19 MS. ROSE: Thank you.

20 CHAIRMAN LEARA: Thank you, gentlemen.

21 Thank you.

22 Public comment, any comments from the
23 public regarding Penn's license?

24 Seeing none, Sergeant Holcomb, you have
25 the floor.

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1 SERGEANT HOLCOMB: Thank you. And good
2 morning Mr. Chairman, Commissioners. Penn National
3 Gaming submitted an application to the Missouri
4 Gaming Commission on August 27, 2021 for renewal of
5 the company's Class A riverboat gaming license.
6 This license is scheduled to expire on February 28,
7 2022.

8 The Missouri Gaming Company, doing
9 business as Argosy Riverside Casino submitted an
10 application to the Missouri Gaming Commission on
11 August 25th, 2021 for renewal of the company's Class
12 B riverboat gaming license. This license is also
13 scheduled to expire on February 28, 2022.

14 Missouri State Highway Patrol
15 investigators and Missouri Gaming Commission
16 financial investigators conducted relicensing
17 investigations which consisted of a financial
18 analysis, a review of disciplinary actions,
19 litigations and business credit profiles, and review
20 of the key persons associated with each company.

21 The findings of these investigations were
22 provided to the Missouri Gaming Commission staff.
23 We'd be glad to answer any questions you might have.

24 CHAIRMAN LEARA: Any questions for
25 Sergeant Holcomb? Seeing none, thank you.

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1 SERGEANT HOLCOMB: Thank you, sir.

2 CHAIRMAN LEARA: Next up, Cheryl Bonner.

3 You have the floor.

4 MS. BONNER: Good morning Mr. Chairman
5 and Commissioners. In October of 2021, the Missouri
6 Gaming Commission staff conducted a 100 percent
7 audit of the MBE/WBE records for the Class B
8 licensee Argosy Riverside Casino. The results of
9 our audit and specific details related to those
10 findings are included in the summary report in your
11 possession. And I'll be happy to answer any
12 questions.

13 CHAIRMAN LEARA: Any questions for
14 Cheryl?

15 COMMISSIONER ZIMMERMAN: Actually, Mr.
16 Chairman, a comment, maybe a question for Argosy.

17 CHAIRMAN LEARA: Commissioner Zimmerman,
18 go ahead.

19 COMMISSIONER ZIMMERMAN: Thank you.

20 Nice job, Cheryl. It was a really good
21 report. I really appreciate the information. I
22 just wondered if the Argosy had considered, you
23 know, looking at those -- you know, maybe improving
24 those numbers in those management positions, if they
25 had ever considered a diversity manager. I know

0034

1 that some private industries are looking at
2 individuals who specifically work on improving their
3 numbers within diversity.

4 CHAIRMAN LEARA: Commissioner, we'll have
5 one of the representatives from Penn coming up to
6 answer that.

7 MR. GEORGE: Lance George, G-E-O-R-G-E.
8 So we coordinate hiring efforts with the corporate
9 office for the leadership positions and effective --
10 geez, I want to say about a year ago, any position,
11 director or above, requires that we interview a
12 minority candidate and/or female candidate. And so
13 there's a significant effort being placed on
14 diversifying the leadership positions, both at the
15 corporate office as well as across the country.

16 CHAIRMAN LEARA: Commissioner, does that
17 help?

18 COMMISSIONER ZIMMERMAN: It does.
19 Actually, my daughter has a position with an
20 engineering firm out in the Denver area as a
21 diversity manager. And so I know that there are a
22 lot of companies that are moving in that direction.

23 And so because of my familiarity with her
24 position, you know, just wondered, you know, since
25 that was part of Cheryl's report, if that had been

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1 considered by Penn Gaming or the Argosy in
2 particular. Yes, it does. Thank you.

3 CHAIRMAN LEARA: Any other questions on
4 this compliance portion?

5 Cheryl, thank you.

6 Staff recommendations?

7 MR. GREWACH: Staff recommends approval.

8 CHAIRMAN LEARA: Thank you.

9 Any questions on the recommendations?

10 Seeing none -- thank you, Mr. Grewach -- I move for
11 Resolution No. 22-010, Penn National Gaming
12 licensure approval. Is there a second?

13 COMMISSIONER ZIMMERMAN: I second.

14 CHAIRMAN LEARA: I actually think I heard
15 Madam Commissioner say -- get the second on there.

16 So any discussion on the resolution?

17 Seeing none, Angie, call the roll.

18 MS. FRANKS: Chairman Leara.

19 CHAIRMAN LEARA: Approved.

20 MS. FRANKS: Commissioner Conway.

21 COMMISSIONER CONWAY: Approved.

22 MS. FRANKS: Commissioner Hane.

23 COMMISSIONER HANE: Approved.

24 MS. FRANKS: Commissioner Zimmerman.

25 COMMISSIONER ZIMMERMAN: Approved.

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1 MS. FRANKS: By your vote, you've adopted
2 Resolution No. 22-010.

3 CHAIRMAN LEARA: Next portion of that is
4 Resolution No. 22-011 for the Missouri Gaming
5 Company. I guess that would be the Class B license.
6 I move for the approval. Is there a second?

7 COMMISSIONER CONWAY: I'll second.

8 CHAIRMAN LEARA: Second Mr. Conway. Any
9 discussion? Seeing none, Angie, please call the
10 roll.

11 MS. FRANKS: Chairman Leara.

12 CHAIRMAN LEARA: Approved.

13 MS. FRANKS: Commissioner Conway.

14 COMMISSIONER CONWAY: Approved.

15 MS. FRANKS: Commissioner Hane.

16 COMMISSIONER HANE: Approved.

17 MS. FRANKS: Commissioner Zimmermann.

18 COMMISSIONER ZIMMERMAN: Approved.

19 MS. FRANKS: By your vote, you've adopted
20 Resolution No. 22-011.

21 CHAIRMAN LEARA: All right. Sergeant
22 McTheeney, you have the floor. The next item is
23 consideration of licensure level one key applicants.

24 SERGEANT MCTHEENEY: Mr. Chairman and
25 Commissioners, Missouri State Highway Patrol

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1 investigators and Missouri Gaming Commission
2 financial investigators conducted comprehensive
3 background investigations on Key and Level 1
4 applicants. The investigations included, but were
5 not limited to civil, criminal, financial and
6 general character inquiries that were made in the
7 jurisdictions where the applicants have lived,
8 worked and frequented. The following applicants are
9 being presented for your consideration:

10 Ryan Dee Bandt, vice president of casino
11 operations, Argosy Riverside Casino; Jeffrey Bryan
12 Walker, vice president of enterprise security &
13 surveillance operations; Boyd Gaming Corporation;
14 Mario Cesari, independent director for De Agostini
15 S.p.A.; Drew Michael Kelley, chief financial
16 officer, Global Gaming with IGT; Matthew LeMar
17 Heinhold, general counsel with Interblock USA L.C. ;
18 Steven Albert Peate, vice president and general
19 manager, Penn National Gaming.

20 Investigative findings were provided to
21 the Missouri Gaming Commission staff for their
22 review and investigators are available to answer any
23 questions you might have. Thank you.

24 CHAIRMAN LEARA: We've reviewed those
25 investigations. Any questions for the sergeant?

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1 Seeing none, thank you.

2 I will move for the approval of
3 Resolution No. 22-012, the licensure.

4 These are initial licensures, Sergeant,
5 aren't they?

6 SERGEANT McTHEENEY: Yes. That's
7 correct.

8 CHAIRMAN LEARA: I move for the approval.
9 Is there a second?

10 COMMISSIONER HANE: Second.

11 CHAIRMAN LEARA: Second Mr. Hane.

12 Discussion? Seeing none, Angie, please call the
13 roll.

14 MS. FRANKS: Chairman Leara.

15 CHAIRMAN LEARA: Approved.

16 MS. FRANKS: Commissioner Conway.

17 COMMISSIONER CONWAY: Approved.

18 MS. FRANKS: Commissioner Hane.

19 COMMISSIONER HANE: Approved.

20 MS. FRANKS: Commissioner Zimmerman.

21 COMMISSIONER ZIMMERMAN: Approved.

22 MS. FRANKS: By your vote, you've adopted
23 Resolution No. 22-012.

24 CHAIRMAN LEARA: Next item is
25 consideration of relicensure.

0039

1 Sergeant Coulson, you have the floor when
2 you're ready.

3 MR. COULSON: Mr. Chairman and
4 Commissioners, Missouri State Highway Patrol
5 investigators conducted background investigation
6 updates on Key Person License renewals. The
7 investigations included an application review as
8 well as civil, criminal and general character
9 inquiries made in the jurisdictions where the
10 applicants currently reside.

11 The following renewals are being
12 presented for your consideration: Luke William
13 Keller, vice president and general manager of
14 Affinity Gaming; Neil Gregory Chatfield, chairman
15 and non-executive director, Aristocrat Leisure
16 Limited; Julie Mereille Cameron-Doe, chief financial
17 officer, Aristocrat Technologies, Incorporated; John
18 Robert Bailey, independent director, Boyd Gaming
19 Corporation; Theodore Allen Bogich, executive vice
20 president, operations, Boyd Gaming Corporation;
21 Howard William Shaw, III, senior vice president and
22 general manager, Boyd Gaming Corporation;
23 Christopher Jon Holdren, co-president of Caesar's
24 Sports and Online Gaming, Caesar's Entertainment,
25 Incorporated; Jay Anthony Snowden, president, chief

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1 executive officer and director, Penn National
2 Gaming, Incorporated; and Monica Howard Douglas,
3 independent member of the board of directors, VICI
4 Properties, Incorporated.

5 Investigative findings were provided to
6 the Missouri Gaming Commission staff for their
7 review. I would be glad to answer any questions you
8 might have. Thank you.

9 CHAIRMAN LEARA: Any questions for
10 Sergeant Coulson?

11 Seeing none, Sergeant, thank you.

12 I move for the approval of Resolution
13 No. 22-013, relicensures. Is there a second?

14 COMMISSIONER ZIMMERMAN: Second.

15 CHAIRMAN LEARA: Second Madam Zimmerman.
16 Any discussion? Seeing none, Angie, please call the
17 roll.

18 MS. FRANKS: Chairman Leara.

19 CHAIRMAN LEARA: Approved.

20 MS. FRANKS: Commissioner Conway.

21 COMMISSIONER CONWAY: Approved.

22 MS. FRANKS: Commissioner Hane.

23 COMMISSIONER HANE: Approved.

24 MS. FRANKS: Commissioner Zimmermann.

25 COMMISSIONER ZIMMERMAN: Approved.

0041

1 MS. FRANKS: By your vote, you've adopted
2 Resolution No. 22-013.

3 CHAIRMAN LEARA: Next item, Sergeant
4 McTheeney, consideration of licensure of certain
5 supplier key business entities. You have the floor.

6 SERGEANT MCTHEENEY: Thank you.

7 SM International Investment LLC and BMM
8 International LLC are being presented for licensure
9 as key business entities associated with BMM North
10 America, Inc. BMM North America is an independent
11 testing laboratory and has been continuously
12 licensed by the Missouri Gaming Commission since
13 September of 2010. BMM North America is wholly
14 owned by BMM International, which, in turn, is
15 wholly owned by SM International Investment.

16 Missouri State Highway Patrol
17 investigators and Missouri Gaming Commission
18 financial investigators conducted a comprehensive
19 investigation of SM International Investment and BMM
20 International. The investigations included, but
21 were limited to a financial analysis, jurisdictional
22 inquiries and a review of disciplinary actions.

23 Investigative findings were provided to
24 the Missouri Gaming Commission staff for their
25 review and investigators are available to answer any

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1 questions you might have. Thank you.

2 CHAIRMAN LEARA: Thank you.

3 Is there any questions -- are there any
4 questions for Sergeant McTheeney.

5 Seeing none, Sergeant, thank you.

6 Any other discussion on that? Seeing
7 none, at this time I move for the approval of
8 Resolution No. 22-014. Is there a second?

9 COMMISSIONER HANE: Second.

10 CHAIRMAN LEARA: Second Mr. Hane. Any
11 other discussion? Seeing none, Angie, please call
12 the roll.

13 MS. FRANKS: Chairman Leara.

14 CHAIRMAN LEARA: Approved.

15 MS. FRANKS: Commissioner Conway.

16 COMMISSIONER CONWAY: Approved.

17 MS. FRANKS: Commissioner Hane.

18 COMMISSIONER HANE: Approved.

19 MS. FRANKS: Commissioner Zimmerman.

20 COMMISSIONER ZIMMERMAN: Approved.

21 MS. FRANKS: By your vote, you've adopted
22 Resolution No. 22-014.

23 CHAIRMAN LEARA: Next item on the agenda,
24 disciplinary action. Mr. Grewach, you have the
25 floor.

0043

1 MR. GREWACH: Thank you Mr. Chairman,
2 Commissioners. Under Tab G, we have a preliminary
3 order of discipline directed to NRT Technology
4 Corporation for allowing a key person to work
5 without a license from September 1st, 2021 to
6 October 25th, 2021. Joseph Cody is a -- was a key
7 person, license holder, and is NRT's senior vice
8 president of systems and developments.

9 His key person license was set to expire
10 on August 31st, 2021 and therefore, by rule, his
11 renewal application was due to us by July 1st, 2021.
12 When we did not receive the renewal application on
13 July 1st, we sent notice to the -- NRT's compliance
14 officers.

15 At NRT, like many other companies, the
16 compliance officer there is responsible and conducts
17 the renewal process for key person applications and
18 renewals.

19 So, again, we'd sent that reminder email
20 on September 1st. There were a series of emails
21 going back and forth between our licensing
22 department and the NRT compliance person.

23 By August 31st, we still not had -- had
24 not received the renewal application. Mr. Cody's
25 key person license therefore expired on August 31st,

0044

1 2021.

2 We notified them briefly before that that
3 we needed a new application for Mr. Cody because we
4 were not going to receive the renewal application in
5 time to process that.

6 We received a renewal application on
7 September 3rd, 2021, but it was incomplete, missing
8 several documents. There again was a series of
9 emails back and forth.

10 We finally received a completed
11 application on October 18th, 2021. We issued
12 Mr. Cody a temporary key person license on October
13 25th, but Mr. Furry had to work from -- Cody --
14 sorry -- Mr. Cody had worked at his key person
15 license from September 1st to October 25th, 2021.

16 Discipline Review recommended a fine of
17 \$2,500. In NRT's response to the 14-day letter,
18 they did not contest either the violation or the
19 amount of the fine.

20 CHAIRMAN LEARA: All right. This is, I
21 think, my first in two and a half years of somebody
22 operating without a license; is that accurate?

23 MR. GREWACH: That is, yes.

24 CHAIRMAN LEARA: That does not set well.
25 Was there a reason for failing to respond within the

0045

1 -- in the time period?

2 MR. GREWACH: I looked at all the emails
3 back and forth. There was a changeover in the
4 position of compliance officer. Not an excuse, but
5 that was one factor that played in, because some of
6 the emails that came back and forth really reflected
7 a lack of knowledge on the part of the current
8 compliance officer to understand how to put an
9 application together, what to put in it. There were
10 -- but that was a failure on their part to get it
11 back to us in time.

12 CHAIRMAN LEARA: Do you have any
13 knowledge, or anyone else here in the room, of
14 people operating unlicensed in the past?

15 MR. GREWACH: I've been here 11 years. I
16 do not have any recollection of this type of case.

17 CHAIRMAN LEARA: May have, but nothing
18 comes to mind?

19 MR. GREWACH: Correct.

20 CHAIRMAN LEARA: I feel that a \$2,500
21 fine is light. I don't know how the other
22 commissioners feel, but I would entertain a
23 discussion on this.

24 COMMISSIONER HANE: Well, I've got a
25 question. Since his license did expire, then we

0046

1 require that he fill out an application basically
2 for a new license; is that correct?

3 MR. GREWACH: That's correct.

4 COMMISSIONER HANE: Okay. Then did we do
5 the full background investigation for his licensure?

6 MR. GREWACH: On a key person renewal,
7 you know, we don't do a complete background. We
8 do --

9 COMMISSIONER HANE: He's not renewing
10 anymore. He's expired.

11 MR. GREWACH: Expired. Treat it as a new
12 one?

13 CHAIRMAN LEARA: Sergeant McTheeney --

14 SERGEANT MCTHEENEY: Yes.

15 CHAIRMAN LEARA: -- would you like to
16 enter the discussion?

17 SERGEANT MCTHEENEY: Yes, Mr. Chairman,
18 Commissioners, I did his initial application and
19 then I have received the new application. So it's a
20 -- I'm doing it again currently.

21 COMMISSIONER HANE: Well, I'm just trying
22 to figure this out here. Okay. So basically he was
23 granted a temporary?

24 CHAIRMAN LEARA: He still operated
25 without a license for a period of time. Or he was

0047

1 employed without a license.

2 MR. GREWACH: He was granted a temporary
3 on October 25th because we treated him -- again, we
4 treated him like a new applicant. We get the
5 application, check it as complete, do some
6 background checks, and then at that point issued him
7 temporary key person license, which he's currently
8 operating on subject to Sergeant McTheeney's
9 background investigation.

10 MR. MCTHEENEY: And I did this
11 investigation as well and I can tell you that we did
12 confirm during the investigation that he performed
13 the same duties. His duties did not change. So, in
14 other words, when he was not licensed by the State
15 of Missouri, he was performing the same duties as
16 when he was licensed.

17 COMMISSIONER HANE: When he was --

18 MR. MCTHEENEY: Correct.

19 COMMISSIONER HANE: -- previously?

20 CHAIRMAN LEARA: Is there a difference in
21 fee -- or the application fee and cost for the new
22 license versus the renewal?

23 MS. HUTCHISON: Hi, Terri Hutchison,
24 assistant director of enforcement. So whenever he
25 expired, the process starts all over like he's brand

0048

1 new. The fees, brand new fees. So the initial fee
2 -- everything is back to like he was a brand new
3 person.

4 CHAIRMAN LEARA: And what's the
5 difference in that and a renewal?

6 MS. HUTCHISON: The fee structure?

7 CHAIRMAN LEARA: Yes.

8 MS. HUTCHISON: Let's see, for -- this is
9 a key person. 10,000 -- I thought it was 1,000.

10 CHAIRMAN LEARA: The key renewal versus a
11 key new applicant, is there a difference in the fee?

12 MS. MCCARTHY: Yeah, I'll need to go look
13 that up. I'll be right back.

14 CHAIRMAN LEARA: I'd appreciate that.

15 MS. HUTCHISON: There is a difference in
16 the renewal fees.

17 CHAIRMAN LEARA: There is?

18 MS. HUTCHISON: There is a difference.

19 CHAIRMAN LEARA: And that's what I'm
20 trying to establish here. I feel --

21 MS. HUTCHISON: Yes.

22 CHAIRMAN LEARA: -- \$2,500 --

23 MS. HUTCHISON: There is a difference in
24 the renewal fees.

25 CHAIRMAN LEARA: Okay.

0049

1 MS. HUTCHISON: Yes. The initial is
2 more.

3 DIRECTOR RICHARDSON: I believe it's \$1,000
4 for a new, \$250 for a renewal.

5 CHAIRMAN LEARA: Okay. That puts it in
6 perspective of what we're looking at.

7 COMMISSIONER HANE: Yes. That's correct.

8 CHAIRMAN LEARA: I don't know what the
9 other Commissioners thoughts are on this.

10 COMMISSIONER HANE: Well, I'm not
11 enthused. I think we've given these folks ample
12 opportunity when we have contacted them about their
13 personnel being late.

14 CHAIRMAN LEARA: Commissioner Zimmermann,
15 were you about to speak?

16 COMMISSIONER ZIMMERMAN: I would. Thank
17 you, Mr. Chairman. I agree with you. I feel like
18 operating without a license, especially considering
19 the absolute diligence with which the Gaming
20 Commission staff tried to make those notifications,
21 I agree with you that I feel like -- you know, I'm
22 not sure that the penalty fits what has occurred
23 here.

24 CHAIRMAN LEARA: So I will make a motion
25 to increase the --

0050

1 COMMISSIONER CONWAY: Mr. Chair?

2 CHAIRMAN LEARA: Yes, Mr. Conway.

3 COMMISSIONER CONWAY: Thank you. I would
4 like to know when NRT Technology is up for their
5 license renewal.

6 CHAIRMAN LEARA: That question is being
7 posed. Standby. Yeah, we'll have a few minutes on
8 that, Mr. Conway. But these -- did you hear the
9 judge speak to a difference of roughly \$250 versus a
10 \$1,000 for key person?

11 Terri Hutchison, go.

12 MS. HUTCHISON: Yes, we got our -- I call
13 it the cheat sheet on our fees. So for the key
14 business entity, it is \$1,000. That's what they had
15 to pay. And for the renewal is \$100.

16 CHAIRMAN LEARA: So they had an
17 opportunity to get by for \$100 and didn't. Okay. I
18 still have a problem with operating unlicensed.

19 MS. MCCARTHY: They expire May 31st next
20 year.

21 CHAIRMAN LEARA: Mr. Conway, did you hear
22 that?

23 COMMISSIONER CONWAY: I'm having a little
24 trouble picking up the background conversation.

25 CHAIRMAN LEARA: That's fine. I'll

0051

1 repeat. LeAnn McCarthy stated that the entity
2 license comes up for renewal next year.

3 COMMISSIONER CONWAY: Well, I mean, he
4 was the vice president. I think that when we -- or
5 the investigators, next year, when they're
6 recommending the licenses of the corporation, should
7 certainly make a footnote of the fact that they were
8 having someone at that high of a level of their
9 corporation disregarding the fact that they were
10 required to have a license. And I believe that
11 should be considered when their relicensing occurs.
12 Thank you, Mr. Chair.

13 CHAIRMAN LEARA: Thank you, Mr. Conway.
14 Mr. Grewach, when these be fines are
15 typically imposed and paid, they're generally not
16 paid by the employee themselves, are they?

17 MR. GREWACH: Correct. They'd be paid by
18 the NRT.

19 CHAIRMAN LEARA: And that's -- okay. I'm
20 sorry. Is that allowed? That is allowed to be paid
21 by the corporate?

22 MR. GREWACH: Right. And as a matter of
23 fact, this discipline is directly -- is directed to
24 the corporation. And just to answer Commission
25 Conway's question, the patrol always does include

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1 any disciplines that occurred since the last
2 licensing action in their summary reports.

3 CHAIRMAN LEARA: Do we have any questions
4 for Mr. Grewach or anyone else that spoke on this
5 issue? All right. I make a motion that we amend
6 the fine to \$5,000. Is there a second?

7 COMMISSIONER ZIMMERMAN: Second.

8 COMMISSIONER CONWAY: I'll second.

9 CHAIRMAN LEARA: We're going to give that
10 one to Mr. Conway. Commissioner Conway second.

11 Thank you. Now discussion? Any discussion?

12 Mr. Hane? He's grimacing there. Let's hear it.

13 COMMISSIONER HANE: I just -- I've got a
14 problem with key persons operating in the State of
15 Missouri without a license. I mean, from
16 September 1 to October 25th, I mean, there's -- I
17 certainly don't see any reason for that, period.
18 I'll go with your \$5,000.

19 CHAIRMAN LEARA: Go with the \$5,000. Any
20 other discussion? Well, let me say this before we
21 go to a vote. If you feel it should be something
22 different, put it out there and we can discuss it.
23 I think we send a statement. I don't want this
24 going on. Okay. Seeing no other discussion, Angie,
25 call the roll.

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1 MS. FRANKS: Chairman Leara.

2 CHAIRMAN LEARA: Approved.

3 MS. FRANKS: Commissioner Conway.

4 COMMISSIONER CONWAY: Approved.

5 MS. FRANKS: Commissioner Hane.

6 COMMISSIONER HANE: Approved.

7 MS. FRANKS: Commissioner Zimmermann.

8 COMMISSIONER ZIMMERMAN: Approved.

9 MS. FRANKS: By your vote, you have
10 approved DC-22-007 as amended.

11 CHAIRMAN LEARA: So let me ask this
12 question. Do we have a parliamentarian here? I
13 don't know. But I made a motion to amend the fine
14 to 10,000. Do we vote on the amendment or can we
15 vote on the resolution as amended?

16 MR. GREWACH: You can vote on the
17 resolution as amended.

18 CHAIRMAN LEARA: Okay. Moving on to the
19 next one.

20 MR. GREWACH: Yes.

21 CHAIRMAN LEARA: Mr. Grewach.

22 MR. GREWACH: Yes. Under Tab H, we have
23 a preliminary order of discipline directed to
24 Bally's KC Corporation Casino. During a compliance
25 audit, the MGC discovered that on three promotions

0054

1 it examined, that the drawings were not awarded to
2 patrons according to the promotional rules.

3 The promotional rules provided that a
4 patron would receive one drawing for each \$50 of
5 play during a certain time period. For example, in
6 one of these drawings -- one of these promotions, it
7 was for a time period from February 5th to February
8 13th, 2021. But the system that the casino used
9 dropped off any amount less than \$50 at the end of
10 each gaming day.

11 So, again, for example, if a patron came
12 to the casino and spent \$35 on February 5th and then
13 came back on February 6th and spent \$65, for that
14 total of \$100 that patron should receive two
15 drawings. But the system would completely wipe out
16 the first 35, because anything less than 50 in
17 increments it would wipe out. It would also wipe
18 out \$15 of the 65, because it would just round it
19 down to 50.

20 The auditor's sample did 60 patrons and
21 found that 29 of them did not receive the correct
22 amount of drawings. The Discipline Review Board
23 recommended a \$5,000 fine.

24 In response to the 14-day letter, the
25 casino did not contest the violation. They

0055

1 indicated that there were thousands of entries and
2 suggested that the errors suggested a small
3 percentage of the drawing entries awarded. They
4 altered their rules of the game to reflect what the
5 system does.

6 In other words, they changed the rules of
7 the game to say, if you have less than \$50 at the
8 end of the gaming day, you know, you get rounded
9 down to the next figure.

10 And they asked that the punishment be
11 reduced to a nonpunitive letter or the fine reduced
12 to \$2,500. The Discipline Review Board voted to
13 continue with the recommendation of the \$5,000 fine.

14 CHAIRMAN LEARA: We've seen this
15 recurring. And I'm not picking on IOC in this case,
16 but we see a lot of this. This is not infrequent
17 that we have failure to award in these programs.

18 MR. GREWACH: Promotional violations are
19 a very common discipline you see. And when you look
20 at a case like this, you know, the solution would be
21 -- now, they go out and buy a proprietary system
22 from a supplier, that's fine. But the solution on
23 their part could be to test it out of the gate
24 before they go live to see -- then they would have
25 found out, in fact, it does this before auditors

0056

1 found it.

2 COMMISSIONER HANE: And to say, well, it
3 really affected a low percentage of people, I mean,
4 that's -- if it affects a customer, then it is still
5 a violation. I mean, whether it's one or whether
6 it's 50 or whether it's, you know, 500, it's a low
7 percentage. Well, it's still affecting, you know,
8 people that are looking to us for fair play.

9 MR. GREWACH: Yes.

10 CHAIRMAN LEARA: Any other questions for
11 Mr. Grewach? Seeing none, I move for the approval
12 of Disciplinary Action No. 22-008. Is there a
13 second?

14 COMMISSIONER HANE: Second.

15 CHAIRMAN LEARA: Second Mr. Hane. Any
16 other discussion on that? Seeing none, Angie, call
17 the roll.

18 MS. FRANKS: Chairman Leara.

19 CHAIRMAN LEARA: Approved.

20 MS. FRANKS: Commissioner Conway.

21 COMMISSIONER CONWAY: Approved.

22 MS. FRANKS: Commissioner Hane.

23 COMMISSIONER HANE: Approved.

24 MS. FRANKS: Commissioner Zimmerman.

25 COMMISSIONER ZIMMERMAN: Approved.

0057

1 MS. FRANKS: By your vote, you've adopted
2 DC-22-008.

3 CHAIRMAN LEARA: Mr. Grewach.

4 MR. GREWACH: Yes. Under Tab I, we have
5 a preliminary order of discipline directed to
6 Hollywood Casino-St. Louis for violation of two
7 rules, one that requires that the expiration dates
8 be printed on coupons, and a second that requires a
9 casino to make promotional rules immediately
10 available to the public and to the MGC agents upon
11 request.

12 This case began with a patron complaint.
13 The patron, at 10:38 a.m. on May 30th was issued a
14 \$40 free play table game coupon. The coupon on its
15 face only said it expired on May 31st. It didn't
16 have any expiration time on it.

17 On May 31st at 6:45 p.m., the patron
18 presented the coupon at a table game and the table
19 game refused -- the casino refused to honor it,
20 saying that it had expired 24 hours after issuance.
21 In other words, that it had expired at 10:58 a.m. on
22 the 31st.

23 The patron asked for any supporting
24 documentation for that position, was told they
25 didn't have any. The patron contacted the MGC

0058

1 agent, Sergeant Johnson. Sergeant Johnson arrived
2 at the cage. He asked for rules of the promotion.
3 He was told they didn't have them and didn't know
4 where they were.

5 Sergeant Johnson made three more
6 additional inquiries and was eventually given the
7 rules at 2 p.m. on June 2nd. When examining the
8 rules, he found that they had nothing in them that
9 provided that the coupons expired after 24 hours.

10 The Discipline Review Board recommended a
11 \$5,000 fine. The casino did not dispute either the
12 violation or the amount of the fine. They indicated
13 in that letter they had taken remedial steps, that
14 they were going to add expiration times to coupons
15 when they're applicable.

16 They were adding a bar code scanner to
17 the table games in the pit areas to try to ensure
18 this kind of mistake didn't -- was not made again.
19 They would provide cage staff with copies of all
20 promotional rules. Therefore the Discipline Review
21 Board continued with its recommendation of \$5,000
22 fine.

23 CHAIRMAN LEARA: Any questions for
24 Mr. Grewach?

25 COMMISSIONER HANE: Do you know if the

0059

1 woman got her \$40 back?

2 MR. GREWACH: Calling on Leisha Kempker

3 -- no, we don't know.

4 COMMISSIONER HANE: All right.

5 CHAIRMAN LEARA: I think that the fine is

6 -- clearly represents the violation and I'm good

7 with that. Any other questions? Seeing none, I

8 move for the approval of Disciplinary Action No.

9 22-009. Is there a second?

10 COMMISSIONER HANE: I'll second.

11 CHAIRMAN LEARA: Second Mr. Hane. Any

12 other discussion? Seeing none, Angie, call the

13 roll.

14 MS. FRANKS: Chairman Leara.

15 CHAIRMAN LEARA: Approved.

16 MS. FRANKS: Commissioner Conway.

17 COMMISSIONER CONWAY: Approved.

18 MS. FRANKS: Commissioner Hane.

19 COMMISSIONER HANE: Approved.

20 MS. FRANKS: Commissioner Zimmerman.

21 COMMISSIONER ZIMMERMAN: Approved.

22 MS. FRANKS: By your vote, you've adopted

23 DC-22-009.

24 CHAIRMAN LEARA: Next item on the agenda,

25 Mr. Grewach, consideration of rule making. Here we

0060

1 go.

2 MR. GREWACH: Here we go, yes. Under Tab
3 J, Items 1 through 9, we have one new rule and eight
4 amendments to rules which primarily allow cashless
5 wagering at Missouri casinos. This is the system
6 that you heard in Penn's presentation. It's a high
7 priority for the industry going forward.

8 Cashless wagering is a system where a
9 patron can download funds from his cell phone
10 directly into a slot machine or use those funds from
11 a cell phone to buy chips at a table game. To
12 participate in this cashless system, the patron has
13 to be a member of the casino's loyalty program.

14 Now, the advantage of that is that from a
15 Know Your Customer standpoint, to become a member of
16 loyalty program, you have to show your ID. Also
17 from a responsible gaming aspect, you can't get a
18 player's club card if you are on the DAP list. If
19 you have a player's club card and you are on the DAP
20 list, then your card gets deactivated and your
21 membership gets deactivated.

22 So the patron who wants to set up a
23 cashless wagering system, first, again, has to
24 become a member of the player's club card. And once
25 they are a member, they can upload the casino's

0061

1 player's club app onto their phone.

2 So when they open up that app, that app
3 will give them a link to a digital wallet provider.
4 Some of those providers, such as Sightline Payments
5 and Everi Payments, are licensed by the federal
6 government as cash services business and they're
7 subject to all the federal banking regulations and
8 consumer protections that are in those regulations.

9 So you get on the app, the app directs
10 you to the digital wallet provider's app, and then
11 on there you provide your information. The digital
12 wallet provider then goes through their Know Your
13 Customer regulations, many of which are dictated by
14 banking regulations. They do an identity check
15 through a third party such as IDology to make sure
16 the person applying is the person that they're
17 opening the funds for.

18 Once you get that process completed, then
19 you can transfer funds to -- from your bank or your
20 credit card or your PayPal account, whatever this
21 digital wallet provider will accept, to the digital
22 wallet provider.

23 The digital wallet provider then -- and
24 kind of follow the money. Let's say I have \$500 in
25 my Bank of America bank account. I use my debit

0062

1 card to transfer that. I want to put that in my
2 digital wallet. I do that electronically through my
3 phone app.

4 And then the digital wallet provider puts
5 that \$500 in an FDIC insured bank. And the account
6 is titled "FBO" or "For the Benefit of" all the
7 players. Because it's a pool of money of everyone
8 who is participating in this system.

9 When I go to the property, then I can use
10 my phone. I can walk up to a slot machine and I can
11 transfer money from my digital wallet to my player
12 reward app, and from there transfer it into the shot
13 machine.

14 When I'm finished playing, I can transfer
15 whatever credits are left on the machine back up to
16 my casino -- let's just call it "the app," the
17 casino app on my phone. And then I can either go
18 play another game with that or I can transfer it
19 back to the digital wallet account.

20 The patron, through this whole process,
21 is free to transfer the money back and forth. So he
22 can transfer it from his bank to the digital wallet
23 provider, to his casino app, and then back to the
24 digital wallet provider, back to his bank account.
25 I mean, he's completely free to make those transfers

0063

1 throughout.

2 The machines that we're looking at now,
3 the slot machines have the capability and function
4 that if you walk away -- let's say you're playing,
5 you got 30 credits left on the machine, you forget
6 about it or walk away. When you get 10 feet away,
7 it will download that money -- upload that money
8 back from the machine up to your casino app. So you
9 don't have that same problem you'd have now if you
10 walked away from a machine with \$30 on it. Someone
11 else would sit down and play that 30 credits.

12 With the table games, the same process.
13 You can go and they'll have an item that looks like
14 iPad at the table game. And with that you can
15 use -- download funds from your phone to this
16 tablet. Then a receipt is printed and then the
17 dealer will push out the chips to play with.

18 So you play a while. And when you're
19 done, if you want to cash in your chips, you can
20 either do it traditionally, cash them in, or you can
21 just say, Hey can you upload this back to my casino
22 app? And so as the Penn folks pointed out, it makes
23 a completely seamless transaction.

24 As he also alluded to, these systems will
25 allow you to access your casino loyalty app and it

0064

1 will have a screen and on the screen it will have
2 your available amount from your digital wallet.
3 It'll have your points that have accrued. It will
4 have any rewards or free coupons that they've given
5 you.

6 So you can, as you go to a slot machine,
7 use any one of those three sources to play. You
8 could place a free coupon. You could cash in some
9 of your points. You can do whatever combination of
10 those that you want to.

11 There are advantages to patrons, again,
12 with having one-stop access to all those three
13 different buckets of money, rewards and points.
14 There are also responsible gaming features that are
15 built into this system that really aren't available
16 now.

17 Right now if you're a patron, you've got
18 two options. You're either on the DAP list or
19 you're not on the dap list. Through these cashless
20 wagering systems, you can set up daily, weekly,
21 monthly limits on yourself as to how much you want
22 to spend. If you go over that limit, they lock you
23 out. They don't let you spend anymore.

24 They also generate a report for you. You
25 know, some of the systems I've seen actually -- you

0065

1 don't have to ask for the report, they just kind of
2 shoot it to you. This is to remind you you've lost
3 \$350 this week, or, you know, whatever the case may
4 be. It gives you some extra options there as far as
5 a responsible gaming perspective.

6 Also helps with anti-money laundering,
7 because obviously cash is the biggest culprit when
8 it comes to money laundering. Here, every dollar
9 that comes and goes, there's an electronic trail
10 that we can track who had it, who spent it, and
11 where it went from there.

12 So if you want to stop now and talk about
13 cashless, then I can talk about the rest of the
14 rules, or however you'd like to handle it,
15 Mr. Chair.

16 CHAIRMAN LEARA: Cashless, does that put
17 additional responsibilities or burdens on our audit
18 staff?

19 MR. GREWACH: I probably would defer that
20 question to compliance audit manager, Leisha
21 Kempker. There's -- built in to a lot of these
22 rules -- let me start out by saying that this isn't
23 a new or revolutionary system. I mean, it's the
24 same thing done, as Penn folks said, about Starbucks
25 or any other debit card transaction. It's just new

0066

1 to gaming, you know. So it's using existing, you
2 know, processes.

3 But when we get to gaming, then we have
4 to talk about what meters it's going to hit, you
5 know, what reports it's going to generate, you know,
6 how do we do -- how do we do reconciliations, how do
7 we do audits. So I will turn that part over to Ms.
8 Kempker.

9 MS. KEMPKER: Leisha Kempker, compliance
10 audit manager. Yes, it will add additional steps to
11 our audit program. However, we do have downloadable
12 -- you can download points and credits, promotional
13 credits currently. So we do part of that already,
14 but this will add some additional steps.

15 CHAIRMAN LEARA: Okay. It's not an
16 entirely new learning curve you're --

17 MS. KEMPKER: It's not completely new.

18 CHAIRMAN LEARA: Okay.

19 MS. KEMPKER: But it's a new facet,
20 because you have that transfer from another source.

21 CHAIRMAN LEARA: Thank you. That answers
22 the question.

23 Any questions from Mr. Grewach on the
24 cashless portion? And that would be the first --
25 how many proposed rules, then?

0067

1 MR. GREWACH: That's actually -- all of
2 them deal with cashless.

3 CHAIRMAN LEARA: Okay.

4 MR. GREWACH: I can go on if you'd like,
5 because a few of them -- a few changes in here don't
6 deal directly with cashless. The process that we
7 follow is that on a day-to-day basis, if we notice a
8 rule that seems problematic or a definition that
9 seems vague or if we grant a variance to a casino
10 that we think is a good idea, we -- because once you
11 open a rule like this, you can't make other changes
12 to it while the rule is open and in the rulemaking
13 process. And that's talking about maybe nine months
14 to a year.

15 So if we see something in 1090 of the
16 definitions we want to change, we don't immediately
17 go to that because now we're locked out of making
18 any other changes to definitions for that nine-month
19 to a year period.

20 So we send them to the policy group and
21 they keep in their files, you know, things that
22 change. So when you look at -- like in 1090,
23 there's a change to the definition of an independent
24 testing laboratory, you know, something to clarify
25 what qualifies them to do that.

0068

1 When you look at Chapter R, you're going
2 to see some rules that deal with what has to be
3 filed with hybrid games. Again, in R, you're going
4 to see a new section that talks about electronic
5 signatures, in what circumstances and how forms --
6 you know, because we want to kind of migrate to
7 that, have forms that the casino sends us, do it
8 electronically. What do we want on an electronic
9 signature, what do we want -- you know, safe guards
10 in that.

11 So there are a few sprinkled within these
12 that are not directly related to cashless wagering,
13 but every one of these sections does address
14 cashless wagering.

15 CHAIRMAN LEARA: Any questions for
16 Mr. Grewach on the proposed rules and amendments?
17 Seeing none --

18 MR. GREWACH: I'll go over the timeline,
19 then, real quickly.

20 CHAIRMAN LEARA: Yes. These are
21 proposed. This is not the final. So give us that
22 timeline, please.

23 MR. GREWACH: Sure. We received
24 Governor's approval on January 24 of 2022. If you
25 approve these, there will be a public comment period

0069

1 from April 1st to May 1st of 2022. There will be a
2 public hearing on May 6th, 2022. They will come
3 back to you at the June 29th, 2022 with any comments
4 we've received and any suggested changes to the
5 rule. If you approve them at that June meeting,
6 they will become effective on October 30th, 2022.

7 CHAIRMAN LEARA: October what?

8 MR. GREWACH: 30th, 2022.

9 CHAIRMAN LEARA: Okay. Very good. Thank
10 you. Any questions?

11 COMMISSIONER CONWAY: Mr. Chair.

12 CHAIRMAN LEARA: Mr. Conway.

13 COMMISSIONER CONWAY: Thank you, Mr.

14 Chair. You know, I -- Ed gave me a little bit of an
15 indoctrination into these rules and regulations
16 yesterday by phone, because I really felt like I
17 wasn't really up to par on what all of these changes
18 actually do.

19 And I'm glad it's a proposed resolution
20 that will come up for final adoption later in the
21 year, but I would suggest -- and June would probably
22 be an appropriate time -- that the director -- or
23 judge, I mean, you know, or Ed or whoever you think,
24 Mr. Chair, to give us kind of an overall of where
25 we're moving on this and what's anticipated and kind

0070

1 of understand how the Gaming Commission is adapting
2 to so many changes in the industry.

3 So I think mostly on the, you know, debit
4 card transaction, the player who doesn't want a
5 loyalty card, does this have any effect on them and
6 other things in that nature. So maybe it would be a
7 good time for us to catch up.

8 CHAIRMAN LEARA: I understand. I know
9 where you're going with that. We'll have that
10 discussion and maybe look at a condensed analysis of
11 what it does to staffing and that will be fine.
12 We'll have that -- someone here will be able to do
13 that.

14 Okay. Any other discussion? Seeing
15 none, we're going to vote on all these individually.

16 MS. FRANKS: One resolution.

17 CHAIRMAN LEARA: I see all the CSRs. It
18 is one resolution. Thank you. Okay. Very good.
19 So I will move for the approval of Resolution No.
20 22-015 as related to cashless wagering and other
21 rule amendments. Is there a second?

22 COMMISSIONER HANE: Second.

23 CHAIRMAN LEARA: Mr. Hane. Any other
24 discussion before we vote? Seeing none, Angie, call
25 the roll.

0071

1 MS. FRANKS: Chairman Leara.

2 CHAIRMAN LEARA: Approved.

3 MS. FRANKS: Commissioner Conway.

4 COMMISSIONER CONWAY: Approved.

5 MS. FRANKS: Commissioner Hane.

6 COMMISSIONER HANE: Approved.

7 MS. FRANKS: Commissioner Zimmerman.

8 COMMISSIONER ZIMMERMAN: Approved.

9 MS. FRANKS: By your vote, you've adopted
10 Resolution No. 22-015.

11 CHAIRMAN LEARA: All right. Thank you,
12 Mr. Grewach. Ratification of extension.

13 MR. GREWACH: Yes. Under Tab K we have a
14 resolution to ratify the chairman's extension of
15 licensure for Brian Marsh as a key person. On
16 January the 20th, 2022, Chairman Leara granted an
17 extension of Brian Marsh's key person license to
18 April 1st, 2022.

19 The Rule 1.020(4) requires a Commission
20 ratify the chairman's action at the next meeting.

21 CHAIRMAN LEARA: Any questions for
22 Mr. Grewach? Seeing none, I move for the approval
23 of Resolution No. 22-016. Is there a second?

24 COMMISSIONER ZIMMERMAN: I second.

25 CHAIRMAN LEARA: Second Madam Zimmermann.

0072

1 Seeing no -- any other discussion?

2 Seeing none, Angie, call the roll.

3 MS. FRANKS: Chairman Leara.

4 CHAIRMAN LEARA: Approved.

5 MS. FRANKS: Commissioner Conway.

6 COMMISSIONER CONWAY: Approved.

7 MS. FRANKS: Commissioner Hane.

8 COMMISSIONER HANE: Approved.

9 MS. FRANKS: Commissioner Zimmerman.

10 COMMISSIONER ZIMMERMAN: Approved.

11 MS. FRANKS: By your vote, you've adopted

12 Resolution No. 22-016.

13 CHAIRMAN LEARA: Okay. At this time, I
14 make a motion for closed the meeting under Sections
15 313.847, the Revised Statutes of Missouri,
16 Investigatory, Proprietary and Application Records,
17 and Section 610.021, Section 1, Revised Statutes of
18 Missouri, Legal Actions and Matters Subject to
19 Attorney/Client Privilege and Legal Work Product,
20 Sections 3 and 13, Personnel, Section 12, Contracts,
21 and Section 14, Records Protected from Disclosure by
22 Law. Is there a second?

23 COMMISSIONER HANE: I'll second.

24 CHAIRMAN LEARA: Mr. Hane. No
25 discussion.

0073

1 Angie, call the roll.

2 MS. FRANKS: Chairman Leara.

3 CHAIRMAN LEARA: Approved.

4 MS. FRANKS: Commissioner Conway.

5 COMMISSIONER CONWAY: Approved.

6 MS. FRANKS: Commissioner Hane.

7 COMMISSIONER HANE: Approved.

8 MS. FRANKS: Commissioner Zimmerman.

9 COMMISSIONER ZIMMERMAN: Approved.

10 CHAIRMAN LEARA: All right. We are now
11 in closed. Thank you all for attending.

12 [Hearing concluded.]

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CERTIFICATE OF REPORTER

I, Joann Renee Richardson, CCR, for the State of Missouri, do hereby certify that the Gaming Commission hearing was held on February 23, 2022, at the Missouri Gaming Commission, 3417 Knipp Drive, Jefferson City, Missouri, and a transcript was made herein of that meeting.

IN WITNESS WHEREOF, I have hereunto set my hand and seal.

Joann Renee Richardson, CCR

MISSOURI GAMING COMMISSION
Second Open Session Minutes
February 23, 2022

The Missouri Gaming Commission (the “Commission”) went into the second open session at approximately 12:00 p.m. on February 23, 2022, at the Missouri Gaming Commission, 3417 Knipp Drive, Jefferson City, Missouri.

Chairman Leara moved to adjourn the open session. Commissioner Hane seconded the motion, and after a roll call vote was taken, Leara – yes, Conway – yes Hane – yes and Zimmerman – yes, the motion passed unanimously.

The open session meeting ended at 12:01 p.m.